

Listed Investment Companies

July 2022 performance review and sector update

RESEARCH

Conviction ideas: Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 2 provides a sector update, with our estimated current net tangible assets (NTAs) derived from our model portfolios for LICs.

Traditional LICs

The ASX 200 Index returned 5.74% throughout July but was still down -4.44% year-to-date. The Energy sector has provided the best returns over the year gaining +35.1% followed by Utilities (+16.2%), and Consumer Stapes (+3.93%). The underperforming sectors have been I.T. (-28.1%), Real Estate (-17.7%) and Consumer Discretionary (-15.5%). It is worth highlighting that the market rebound in July has buoyed sectors which were previously heavily hit: I.T. (+15.2%), Real Estate (+12.1%) and Financials (+9.28%). Traditional LICs for the month returned 5.8% and 4.8% on a pre-tax net tangible asset (NTA) basis and total shareholder return (TSR) basis, respectively. Preferred LIC **BKI Investment Company** (BKI) was up, returning 5.42% in July and continues to outperform its benchmark by 9.4% since its addition in March. BKI's estimated discount to NTA of 2.3% has the fund trading above its 1- and 3-year average discounts of 3.7% and 3.2%.

Large capitalisation

Key preference **L1 Long Short Fund** (LSF) is trading at an estimated 1.7% discount to NTA and continues to be our strongest outperformer on a 3-year time horizon across both NTA growth and TSR in our covered universe. As of July 31, key contributors to the portfolio's performance included Alibaba Group (Long -21%), Capstone Copper (Long -11%), Safran (Long +14%), and St Barbara (Long +50%). Other key preference **WAM Leaders** (WLE) is trading at a 7.7% premium to NTA and has outperformed its benchmark over 1-, 3- and 5-year time horizons across both shareholder return and NTA growth. WLE has a trailing grossed up yield of 6.8%.

Small capitalisation and specialist

Our specialist preference is **WAM Alternative Assets** (WMA), trading on an estimated discount to NTA of 14.1% compared to its three-year average discount of 18%. The fund provides investors with exposure to alternative assets in a liquid vehicle which typically does not occur with the underlying assets and may provide further portfolio diversification. WMA's current exposure includes 37.5% in Real Assets (water and agriculture funds), Cash (32.8%), Private Equity (23.3%) and Real Estate (6.4%). Preferred Small Cap LIC **Spheria Emerging Companies** (SEC) is trading at a 11.6% discount to NTA. SEC has also outperformed its benchmark over 1- and 3-year time horizons over both TSR and NTA growth.

International

Overseas markets, as measured by the MSCI World Index, rose 6.8% in July (and down 8.7% year-to-date) on an AUD adjusted basis, with the AUD appreciating 1.2% in June but down 5.3% YTD relative to the USD. Preferred LIC **PM Capital Global Opportunities Fund** (PGF) is trading at an estimated 0.6% premium to NTA, above its average 1- and 3-year discounts. PGF's largest exposures as at July 31 were Domestic Banking, Europe and USA (34%), Energy (14%) and Industrial Commodities (14%). The fund has outperformed the benchmark on TSR and NTA growth across 1-, 3- and 5-year time horizons.

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Table 1: Sector snapshot

Listed Investment Companies coverage by sector

| | | Share | Market | Trailing Dividend | Trailing Dividend | Trailing Grossed | TSR since | Current Est. | Current Estimated | Jul | Jul | 1 Yr Ave | 3 Yr Ave | Jul Post-tax | |
|--------------------------|---------|----------------|----------------------|----------------------|----------------------|---------------------|-----------------------|-----------------|------------------------|------------|------------------|-----------------------|-----------------------|-----------------------|-------|
| Traditional LICs | Code | Price | Cap. (\$m) | (cents) | Yield | Up Yield | 1 Aug 22 | NTA | Disc/Prem | NTA | Disc/Prem | Disc/Prem | Disc/Prem | Disc/Prem | MER |
| Australian Foundat. | AFI | 7.90 | 9716.3 | 24.0 | 3.0% | 4.3% | 0.5% | 7.26 | 8.9% | 7.07 | 13.2% | 12.0% | 7.5% | 33.6% | 0.14% |
| Argo Investments | ARG | 9.62 | 7216.3 | 30.0 | 3.1% | 4.5% | 2.8% | 9.10 | 5.7% | 8.86 | 5.6% | 4.0% | 2.6% | 19.8% | 0.14% |
| Australian United In | AUI | 10.06 | 1260.3 | 36.0 | 3.6% | 5.1% | 2.9% | 10.52 | -4.4% | 10.21 | -4.2% | -4.8% | -4.3% | 12.8% | 0.11% |
| BKI Investment Ltd | BKI | 1.71 | 1270.7 | 8.7 | 5.1% | 7.2% | 0.4% | 1.73* | -2.3% | 1.76 | -0.6% | -3.7% | -3.2% | 6.7% | 0.16% |
| Djerriwarrh | DJW | 2.96 | 702.0 | 13.8 | 4.6% | 6.6% | 3.4% | 3.24 | -8.8% | 3.16 | -7.3% | -4.6% | -2.0% | -7.3% | 0.45% |
| Diversified United | DUI | 4.92 | 1051.6 | 15.5 | 3.2% | 4.5% | 3.1% | 5.33 | -7.7% | 5.21 | -8.4% | -5.2% | -3.9% | 9.7% | 0.18% |
| | | Share | Market | Trailing Dividend | Trailing Dividend | Trailing Grossed | TSR since | Current Est. | Current Estimated | Jul | Jul | 1 Yr Ave | 3 Yr Ave | Jul Post-tax | |
| Large Capitalisation | Code | Price | Cap. (\$m) | (cents) | Yield | Up Yield | 1 Aug 22 | NTA | Disc/Prem | NTA | Disc/Prem | Disc/Prem | Disc/Prem | Disc/Prem | MER |
| AMCIL Limited | AMH | 1.10 | 339.3 | 3.5 | 3.2% | 4.6% | -0.9% | 1.15 | -4.8% | 1.11 | 1.8% | 1.3% | -4.1% | 9.7% | 0.56% |
| Clime Capital | CAM | 0.82 | 114.5 | 5.4 | 6.6% | 9.4% | 0.6% | 0.83* | 3.0% | 0.81 | 0.0% | -0.3% | -2.0% | -2.4% | 1.00% |
| Cadence Capital | CDM | 0.97 | 288.8 | 7.0 | 7.2% | 10.3% | 4.3% | 1.00* | -6.0% | 0.99 | -6.2% | -9.6% | -12.4% | -17.8% | 1.00% |
| Carlton Investments | CIN | 32.00 | 847.2 | 81.0 | 2.5% | 3.6% | 6.7% | n.a | n.a | 39.52 | -24.1% | -22.2% | -19.2% | -8.5% | 0.10% |
| Future Gen Ltd | FGX | 1.23 | 494.7 | 6.0 | 4.9% | 7.0% | 2.1% | n.a | n.a | 1.28 | -6.4% | -6.7% | -8.8% | -5.1% | 0.00% |
| L1 Long Short Fnd Ltd | LSF | 2.65 | 1619.6 | 7.0 | 2.6% | 3.8% | 5.2% | 2.72* | -1.7% | 2.61 | -3.5% | -8.3% | -14.2% | -6.3% | 1.40% |
| Mirrabooka Invest. | MIR | 3.02 | 577.1 | 12.0 | 4.0% | 5.7% | -3.8% | 2.81 | 7.5% | 2.80 | 12.1% | 9.4% | 4.5% | 24.1% | 0.50% |
| Ophir High Conviction | ОРН | 2.57 | 564.9 | 15.2 | 5.9% | 6.1% | -9.8% | 2.57* | 6.6% | 2.51 | 13.5% | 7.4% | 2.0% | na | 1.23% |
| Perpetual Equity Ltd | PIC | 1.28 | 479.5 | 5.6 | 4.4% | 6.3% | 6.3% | 1.26* | -0.4% | 1.20 | 0.2% | -4.1% | -6.5% | -1.6% | 1.00% |
| Plato Income Max. | PL8 | 1.21 | 671.0 | 6.8 | 5.6% | 8.0% | 1.3% | 1.04* | 18.0% | 1.03 | 16.8% | 12.3% | 9.5% | 12.7% | 0.80% |
| Qv Equities Limited | QVE | 0.97 | 222.1 | 4.8 | 4.9% | 7.1% | 1.2% | 1.10* | -11.4% | 1.09 | -11.0% | -9.9% | -10.5% | -11.8% | 0.90% |
| WAM Capital Limited | WAM | 1.82 | 1979.8 | 15.5 | 8.5% | 12.2% | -1.4% | n.a | n.a | 1.63 | 13.2% | 16.3% | 17.2% | 12.9% | 1.00% |
| WAM Leaders Limited | WLE | 1.57 | 1618.3 | 7.5 | 4.8% | 6.8% | 1.6% | n.a | n.a | 1.43 | 7.7% | 4.4% | 2.0% | 8.5% | 1.00% |
| Whitefield Ltd | WHF | 5.37 | 597.7 | 20.5 | 3.8% | 5.5% | 2.1% | 5.35 | 0.3% | 5.23 | 0.6% | 0.7% | 0.5% | 10.3% | 0.25% |
| | | | | Trailing | Trailing | Trailing | | Current | Current | | | | | Jul | |
| Small Capitalisation | Code | Share Price | Market Cap. (\$m) | Dividend (cents) | Dividend Yield | | TSR since 1 Aug 22 | Est. | Estimated Disc/Prem | Jul NTA | Jul Disc/Prem | 1 Yr Ave Disc/Prem | 3 Yr Ave Disc/Prem | Post-tax Disc/Prem | MER |
| Acorn Cap Inv Fund | ACQ | 1.18 | 101.6 | 12.3 | 10.4% | 14.8% | 0.4% | n.a | n.a | 1.20 | -1.7% | -1.4% | -7.0% | -2.9% | 0.95% |
| ECP Emerging Growth | ECP | 1.12 | 20.5 | 4.9 | 4.3% | 6.2% | 7.7% | 1.43 | -21.8% | 1.38 | -24.7% | -12.5% | -17.3% | -24.7% | 1.00% |
| Naos Small Cap Opp | NSC | 0.74 | 105.5 | 5.2 | 7.1% | 10.1% | -7.0% | n.a | n.a | 0.88 | -10.2% | -16.3% | -19.5% | -8.1% | 1.15% |
| Forager Aust. Shares | FOR | 1.40 | 156.9 | 11.5 | 8.2% | 8.2% | 6.1% | 1.47* | -4.8% | 1.42 | -7.0% | -10.6% | -12.8% | na | 1.00% |
| Glennon SML Co Ltd | GC1 | 0.63 | 32.3 | 3.2 | 5.1% | 7.3% | -3.1% | n.a | n.a | 0.84 | -22.6% | -18.2% | -19.2% | -19.8% | 1.00% |
| Naos Emerg Opp | NCC | 0.90 | 65.7 | 7.5 | 8.3% | 11.9% | 2.3% | n.a | n.a | 0.95 | -7.4% | -10.4% | -8.8% | -8.3% | 1.25% |
| NGE Capital | NGE | 0.75 | 27.0 | 0.0 | 0.0% | 0.0% | -2.0% | n.a | n.a | 0.91 | -15.9% | -20.4% | -23.7% | -20.9% | 1.90% |
| Ryder Capital | RYD | 1.40 | 118.9 | 11.0 | 7.9% | 11.2% | 16.1% | n.a | n.a | 1.41 | -12.3% | -9.0% | -10.9% | -13.6% | 1.25% |
| Spheria Emerging Co | SEC | 2.06 | 123.9 | 14.8 | 7.2% | 10.3% | 5.1% | 2.28* | -11.6% | 2.21 | -11.2% | -7.8% | -13.5% | -12.0% | 1.00% |
| WAM Research Ltd | WAX | 1.50 | 296.1 | 10.0 | 6.7% | 9.5% | 10.7% | n.a | n.a | 1.06 | 27.6% | 36.4% | 32.5% | 28.2% | 1.00% |
| WAM Microcap Ltd | WMI | 1.71 | 356.6 | 13.0 | 7.6% | 10.9% | 9.3% | n.a | n.a | 1.36 | 14.6% | 19.2% | 10.9% | 13.7% | 1.00% |
| Source: Company releases | Rloombo | org IDESS | . OML estima | atos | | | | | | | | | | | |

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 19 August 2022

^{*}NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

Table 1: Sector snapshot (cont.)

Listed Investment Companies coverage by sector

| International | Code | Share Price | Market Cap. (\$m) | Trailing Dividend (cents) | Trailing Dividend Yield | Trailing Grossed Up Yield | TSR since 1 Aug 22 | Current Est. NTA | Current Estimated Disc/Prem | Jul NTA | Jul Disc/Prem | 1 Yr Ave Disc/Prem | 3 Yr Ave Disc/Prem | Jul Post-tax Disc/Prem | MER |
|------------------------------------|------------|----------------|----------------------|---------------------------------|-------------------------------|---------------------------------|-----------------------|------------------------|-----------------------------------|------------|------------------|-----------------------|-----------------------|------------------------------|-------|
| Argo Global Ltd | ALI | 2.65 | 444.0 | 8.0 | 3.0% | 4.3% | 7.3% | 2.55* | -2.0% | 2.54 | -2.8% | -2.8% | -5.8% | 0.8% | 1.25% |
| Ellerston Asian | EA | 0.78 | 98.1 | 6.0 | 7.7% | 11.0% | -3.1% | 0.91* | -14.0% | 0.91 | -11.7% | -9.4% | -11.0% | -14.9% | 0.75% |
| Future Glb Invest Co | FGG | 1.22 | 479.1 | 6.0 | 4.9% | 7.1% | 1.3% | n.a | n.a | 1.37 | -12.3% | -6.0% | -11.5% | -11.2% | 0.00% |
| Global Value Fnd Ltd | GVF | 1.17 | 203.0 | 6.6 | 5.7% | 8.1% | 1.3% | n.a | n.a | 1.16 | -0.5% | -3.6% | -3.9% | 2.7% | 1.50% |
| Pengana International | PIA | 1.10 | 281.6 | 5.4 | 4.9% | 7.0% | 10.0% | 1.19* | -5.3% | 1.17 | -14.2% | -7.6% | -11.0% | -15.6% | 1.23% |
| MFF Capital Invest. | MFF | 2.64 | 1542.7 | 7.0 | 2.7% | 3.8% | 3.9% | 3.14* | -16.6% | 3.02 | -16.0% | -15.6% | -9.9% | -3.5% | 0.55% |
| Magellan Global Fund | MGF^ | 1.50 | 2245.0 | 7.3 | 4.9% | 4.9% | 3.5% | 1.82* | -17.7% | 1.76 | -17.9% | -13.8% | na | na | 1.35% |
| Platinum Asia Ltd | PAI | 0.89 | 327.6 | 8.5 | 9.6% | 13.6% | -0.6% | 0.99* | -13.1% | 1.00 | -10.9% | -10.4% | -9.6% | -13.1% | 1.10% |
| Pm Capital Fund | PGF | 1.62 | 634.0 | 10.0 | 6.2% | 8.8% | 5.2% | 1.62* | 0.6% | 1.55 | -0.9% | -4.0% | -12.1% | 6.2% | 1.00% |
| Platinum Capital Ltd | PMC | 1.32 | 388.0 | 7.0 | 5.3% | 7.6% | 0.0% | 1.46* | -10.6% | 1.46 | -9.4% | -10.8% | -8.7% | -9.0% | 1.10% |
| WAM Global | WGB | 2.07 | 726.7 | 10.5 | 5.1% | 7.2% | 5.6% | n.a | n.a | 2.17 | -9.7% | -8.7% | -9.1% | -12.8% | 1.25% |
| VGI Partners Global | VG1 | 1.59 | 586.5 | 10.0 | 6.3% | 9.0% | -0.6% | 1.93* | -18.7% | 1.87 | -14.4% | -14.0% | -13.3% | na | 1.50% |
| Specialist | Code | Share Price | Market Cap. (\$m) | Trailing Dividend (cents) | Trailing Dividend Yield | Trailing Grossed Up Yield | TSR since 1 Aug 22 | Current Est. NTA | Current Estimated Disc/Prem | Jul NTA | Jul Disc/Prem | 1 Yr Ave | 3 Yr Ave | Jul Post-tax Disc/Prem | MER |
| Bailador Tech Inv | BTI | 1.55 | 218.5 | 1.4 | 0.9% | 1.3% | 8.4% | n.a | n.a | 1.94 | -26.3% | -19.7% | -20.7% | -13.3% | 1.75% |
| Hearts and Minds | HM1 | 2.50 | 569.6 | 13.5 | 5.4% | 7.7% | 5.0% | 2.92* | -11.3% | 2.82 | -15.6% | -6.6% | -1.0% | -20.1% | 0.00% |
| Lowell Resource Fund | LRT | 1.33 | 39.0 | 11.6 | 8.7% | 8.7% | 0.8% | 1.60* | -19.4% | 1.55 | -15.0% | -11.1% | -15.7% | na | 2.16% |
| Lion Selection Grp | LSX | 0.44 | 65.9 | 3.5 | 8.0% | 8.0% | 0.0% | n.a | n.a | 0.65 | -32.6% | -28.9% | -23.9% | -32.6% | 1.50% |
| NAOS ex-50 Opport. | NAC | 0.93 | 41.8 | 6.4 | 6.8% | 9.8% | 5.7% | n.a | n.a | 1.02 | -13.7% | -16.0% | -19.7% | -14.6% | 1.75% |
| Regal Investment Fund | RF1 | 3.22 | 554.9 | 39.6 | 12.3% | 12.3% | 0.6% | 3.09* | 1.9% | 2.94 | 8.8% | 4.6% | -0.1% | na | 1.50% |
| Sandon Capital Ltd | SNC | 0.76 | 102.5 | 6.5 | 8.6% | 12.3% | 2.0% | n.a | n.a | 0.85 | -13.0% | -13.7% | -15.1% | -12.0% | 1.25% |
| Tribeca Glb Resources | TGF | 2.30 | 141.5 | 0.0 | 0.0% | 0.0% | 5.0% | 2.67* | -0.03 | 2.54 | -13.6% | -14.4% | -17.7% | -14.0% | 1.50% |
| Tribeca Oib Resources | | | 404.0 | 2.4 | 4.4% | 6.2% | 0.9% | n.a | n.a | 0.70 | -23.1% | -25.9% | -22.6% | -20.6% | 0.75% |
| | TOP | 0.54 | 104.9 | 2.4 | 4.4 /0 | 0.270 | 0.0 /0 | II.a | 11.u | | | | | | |
| Thorney Opp Ltd WAM Active Limited | TOP WAA | 0.54 | 66.4 | 6.0 | 6.7% | 9.6% | 9.1% | n.a | n.a | 0.84 | -2.8% | 3.5% | 2.4% | -4.4% | 1.00% |

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 19 August 2022

NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pre-tax NTA basis, which refers to net tangible
 assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. TSR
 performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to the TSR relative to
 that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

^{*}NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

MGF has a target cash distribution yield of 4% p.a. paid semi-annually

Fig. 1: LIC performance table (July 2022)

| | | | 1 Year | | 3 \ | Year (annualised | 1) | 5 \ | ear (annualised |) |
|------------|--------------------------------------|--------------------|-----------------|--------------------|--------------------|-------------------------|-------------------|---------------|-------------------------|-------------------|
| Codo | Commony | NTA | TSR | Avg. | NTA | TSR | Avg. | NTA | TSR | Avg. |
| Code | Company | performance | Performance | Prem/Disc | performance | Performance | Prem/Disc | performance | Performance | Prem/Disc |
| AFI | Australian Foundat. | -4.1% | -2.3% | 12.0% | 5.8% | 10.8% | 7.5% | 8.0% | 9.6% | 4.8% |
| ARG | Argo Investments | 0.4% | 3.0% | 4.0% | 4.8% | 7.6% | 2.6% | 6.8% | 7.1% | 1.5% |
| AUI | Australian United In | -0.4% | -0.4% | -4.8% | 4.2% | 5.0% | -4.3% | 7.6% | 7.0% | -4.5% |
| 3KI | BKI Investment Ltd | 5.4% | 11.0% | -3.7% | 4.9% | 5.1% | -3.2% | 6.6% | 5.1% | -2.4% |
| DJW | Djerriwarrh | -3.8% | -2.9% | -4.6% | 1.9% | -2.8% | -2.0% | 4.7% | -0.4% | 1.0% |
| DUI | Diversified United | -1.4% | -4.9% | -5.2% | 5.0% | 4.2% | -3.9% | 9.1% | 8.3% | -4.6% |
| | | NITA | 1 Year TSR | Area | | Year (annualised TSR | * | NTA | ear (annualised) TSR | • |
| Code | Company | NTA Performance | Performance | Avg. Prem/Disc | NTA Performance | Performance | Avg. Prem/Disc | Performance | Performance | Avg. Prem/Disc |
| AMH | AMCIL Limited | -13.0% | -6.4% | 1.3% | 6.7% | 10.4% | -4.1% | 8.0% | 8.8% | -5.0% |
| CAM | Clime Capital | -14.3% | -8.9% | -0.3% | 0.0% | 1.5% | -2.0% | 4.7% | 4.6% | -3.1% |
| CDM | Cadence Capital | -4.5% | -10.8% | -9.6% | 7.9% | 12.0% | -12.4% | 2.3% | -0.4% | -7.5% |
| CIN | Carlton Investments | 4.4% | -2.1% | -22.2% | 5.1% | 1.4% | -19.2% | 4.8% | 2.1% | -16.5% |
| GX | Future Gen Ltd | -8.6% | -11.7% | -6.7% | 4.7% | 4.6% | -8.8% | 6.4% | 6.3% | -5.7% |
| SF | L1 Long Short Fund | -6.4% | 0.2% | -8.3% | 16.8% | 20.8% | -14.2% | na | na | na |
| ИIR | Mirrabooka Invest. | -16.0% | -14.8% | 9.4% | 9.1% | 11.5% | 4.5% | 9.6% | 8.3% | 6.0% |
| DPH | Ophir High Cf | -19.0% | -19.6% | 7.4% | 2.3% | 8.6% | 2.0% | na | na | na |
| PIC | Perpetual Equity Ltd | -9.1% | -3.7% | -4.1% | 7.3% | 9.7% | -6.5% | 7.1% | 8.5% | -4.6% |
| PL8 | Plato Inc Max Ltd. | -4.9% | -1.8% | 12.3% | 2.9% | 6.0% | 9.5% | 6.1% | 7.9% | 5.4% |
| QVE | Qv Equities Limited | 4.3% | 3.6% | -9.9% | 2.3% | 2.4% | -10.5% | 2.7% | -2.1% | -7.2% |
| MAM | WAM Capital Limited | -10.0% | -10.3% | 16.3% | 3.5% | 1.9% | 17.2% | 4.8% | 1.1% | 18.1% |
| NLE | WAM Leaders Limited | 6.3% | 8.2% | 4.4% | 10.1% | 15.6% | 2.0% | 9.7% | 12.2% | -0.5% |
| NHF | Whitefield Ltd | -2.5% | -1.9% | 0.7% | 2.8% | 6.0% | 0.5% | 5.5% | 7.2% | -2.7% |
| | | | 1 Year | | 3 1 | Year (annualised | l) | 5 \ | ear (annualised |) |
| Code | Company | NTA | TSR | Avg. | NTA | TSR | Avg. | NTA | TSR | Avg. |
| coue | Company | Performance | Performance | Prem/Disc | Performance | Performance | Prem/Disc | Performance | Performance | Prem/Disc |
| ACQ | Acorn Cap Inv Fund | -17.2% | -13.1% | -1.4% | 6.0% | 11.9% | -7.0% | 8.8% | 11.6% | -9.1% |
| ECP | ECP Emerging Co | -18.6% | -28.3% | -12.5% | 4.9% | 5.9% | -17.3% | 8.7% | 7.5% | -18.4% |
| NSC | Naos Smlcap Com Ltd | -15.8% | -13.5% | -16.3% | 12.9% | 17.9% | -19.5% | 3.0% | 3.4% | -16.7% |
| FOR | Forager Aust Shs Fnd | -23.2% | -18.8% | -10.6% | 4.9% | 6.0% | -12.8% | 0.8% | -3.8% | -5.2% |
| GC1 | Glennon SML Co Ltd | -16.7% | -18.2% | -18.2% | -2.6% | -4.6% | -19.2% | 0.0% | -3.4% | -16.6% |
| VCC | Naos Emerg Opp | -20.3% | -13.4% | -10.4% | 3.1% | 2.9% | -8.8% | -0.2% | -2.5% | -5.0% |
| NGE | NGE Capital Limited | 3.2% | 14.2% | -20.4% | -0.1% | -1.1% | -23.7% | 8.0% | 10.5% | -22.2% |
| RYD | Ryder Capital Ltd | -25.9% | -26.1% | -9.0% | -0.8% | -0.2% | -10.9% | 4.6% | 4.9% | -12.6% |
| SEC | Spheria Emerging Co | -9.9% | -8.9% | -7.8% | 6.4% | 6.1% | -13.5% | na 5.50/ | na o 407 | na oo so |
| WAX | WAM Research Ltd | -8.1% | -13.6% | 36.4% | 3.2% | 4.9% | 32.5% | 5.5% | 3.1% | 28.5% |
| WMI | WAM Microcap Limited | -11.6% | -8.6% | 19.2% | 6.3% | 14.1% | 10.9% | 9.3% | 11.1% | 8.6% |
| | | | 1 Year | | | Year (annualised | • | | ear (annualised | • |
| Code | Company | NTA Performance | TSR | Avg. | NTA | TSR | Avg. | NTA | TSR | Avg. |
| A. I | Anna Olahal I tal | 8.0% | Performance | Prem/Disc -2.8% | Performance | Performance 5.9% | Prem/Disc | Performance | Performance | Prem/Disc |
| ALI | Argo Global Ltd | -22.5% | 15.1% -27.1% | -2.8% -9.4% | 3.0% -3.0% | 5.9% -1.8% | -5.8% -11.0% | 7.5% -0.3% | 10.2% 0.0% | -8.9% -10.0% |
| EAI EGG | Ellerston Asian Future Glb Invest Co | -19.3% | -20.7% | -6.0% | 0.6% | -2.2% | -11.5% | 5.5% | 3.4% | -7.1% |
| GVF | Global Value Fnd Ltd | -1.8% | 5.6% | -3.6% | 7.7% | 9.9% | -3.9% | 7.0% | 6.0% | -2.7% |
| PIA | Pengana Int Equ Ltd | -19.7% | -27.3% | -7.6% | 2.0% | 2.5% | -11.0% | 5.0% | 2.3% | -9.4% |
| MFF | MFF Capital Inv Ltd | -9.7% | -12.3% | -15.6% | 2.2% | -2.8% | -9.9% | 10.3% | 8.3% | -9.3% |
| MGF^ | Magellan Global Fund | -8.5% | -16.3% | -13.8% | na | na | na | na | na | na |
| PAI | Platinum Asia Ltd | -15.9% | -18.0% | -10.4% | 2.4% | 0.0% | -9.6% | 3.7% | 1.9% | -4.8% |
| PGF | Pm Capital Fund | -1.6% | 8.2% | -4.0% | 10.4% | 15.7% | -12.1% | 10.1% | 11.3% | -10.1% |
| PMC | Platinum Capital Ltd | -8.1% | -7.8% | -10.8% | 1.1% | -2.2% | -8.7% | 2.7% | -0.6% | -1.6% |
| WGB | WAM Global | -17.0% | -23.1% | -8.7% | 1.1% | 1.9% | -9.1% | na | na | na |
| VG1 | VGI Partners Global | -24.6% | -27.0% | -14.0% | -6.8% | -9.8% | -13.3% | na | na | na |
| | | | 1 Year | | 3 1 | Year (annualised | l) | 5 Y | ear (annualised |) |
| | | NTA | TSR | Avg. | NTA | TSR | Avg. | NTA | TSR | Avg. |
| Code | Company | Performance | Performance | Prem/Disc | Performance | Performance | Prem/Disc | Performance | Performance | Prem/Disc |
| ЗТІ | Bailador Tech Inv | 29.7% | 18.4% | -19.7% | 14.5% | 12.0% | -20.7% | 13.3% | 11.5% | -22.5% |
| HM1 | Hearts and Minds | -29.0% | -45.9% | -6.6% | -0.1% | -5.8% | -1.0% | na | na | na |
| .RT | Lowell Res Fund | -1.7% | -5.4% | -11.1% | 40.6% | 48.0% | -15.7% | na | na | na |
| SX | Lion Selection Grp | 13.5% | 7.2% | -28.9% | 16.0% | 5.2% | -23.9% | 14.1% | 3.4% | -16.9% |
| NAC | Naos Ex-50 | -28.0% | -23.6% | -16.0% | 4.7% | 7.1% | -19.7% | 3.6% | 2.3% | -16.8% |
| RF1 | Regal Invest Fund | -0.1%* | -13.7%* | 4.6% | 22.9% | 26.2% | -0.1% | na | na | na |
| SNC | Sandon Capital Ltd | -20.4% | -19.7% | -13.7% | 4.9% | 3.2% | -15.1% | 3.7% | 2.1% | -10.8% |
| ГGF | Tribeca Glb Resources | -2.0% | -5.6% | -14.4% | 2.3% | -0.2% | -17.7% | na | na | na |
| TOP | Thorney Opp Ltd | 7.9% | 0.6% | -25.9% | -5.1% | -5.0% | -22.6% | 0.2% | -2.4% | -19.5% |
| | 10/00/00/00 - 1/1/1 | -14.1% | -17.2% | 3.5% | -1.0% | -2.5% | 2.4% | 1.7% | -0.3% | 2.5% |
| WAA | WAM Active Ltd | -14.170 | -17.2/0 | 3.376 | -1.076 | -2.5 /6 | 2.470 | 1.7 70 | -0.376 | 2.570 |

Source: Bloomberg, IRESS, OML
'Historical performance data for the Magellan Global Fund strategy is available on MGF summary page

BKI Investment Company (BKI)

www.bkilimited.com.au

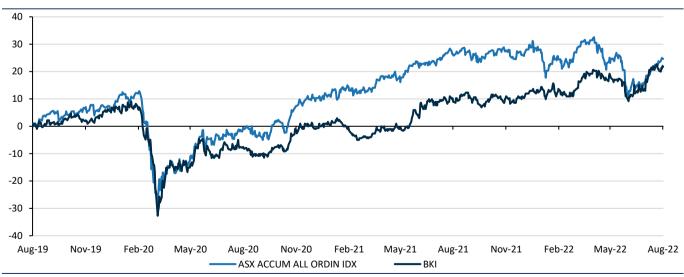
- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and longterm capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that
 are paying an increasing dividend stream.
- Key sector weights as at 31 July 2022 include Materials (13.5%), Banks (13%), Financials (12.5%) and Consumer Discretionary (10.1%).
- The total shareholder return for the year ending 31 July 2022 was 11%, with pre-tax NTA increasing 5.4%. The active return (TSR) was 13.6%.

Fig.2: BKI overview

| BKI Snapshot | | | | Top Holdings | | % |
|----------------------------------|--------|--------|------------|--------------------------|------|--------|
| Price (31 July 2022) | | | \$1.75 | Macquarie Group Ltd | | 9.1% |
| Share price range (12 months) | | \$1. | 58- \$1.77 | APA Group | | 7.8% |
| Shares on issue (Mn) | | | 743.1 | BHP Group Limited | | 7.8% |
| Market capitalisation (\$Mn) | | | \$1,300 | Commonwealth Bank. | | 7.1% |
| Pre-tax asset backing* | | | \$1.76 | National Aust. Bank | | 5.9% |
| Post-tax asset backing* | | | \$1.64 | Woodside Energy | | 4.4% |
| Premium/(Discount) to pre-tax NT | A | | -0.6% | Woodside Energy | | 4.1% |
| Premium/(Discount) to post-tax N | ГА | | 6.7% | Wesfarmers Limited | | 4.0% |
| Dividend yield | | | 5.1% | Transurban Group | | 3.9% |
| Dividend per share (cents) | | | 8.7 | Woolworths Group Ltd | | 3.3% |
| Franking | | | 100% | | | |
| Management expense ratio | | | 0.16% | | | |
| | | | | | | |
| Total Shareholder Return | 1 Year | 3 Year | 5 Year | NTA Performance 1 Year 3 | Year | 5 Year |
| BKI | 11.0% | 5.1% | 5.1% | NTA growth 5.4% | 4.9% | 6.6% |
| Active return | 13.6% | 0.2% | -3.3% | Active return 8.0% | 0.0% | -1.9% |

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2022. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.3: BKI TSR vs All Ords Accum. Index



L1 Long Short Fund (LSF)

www.l1longshort.com

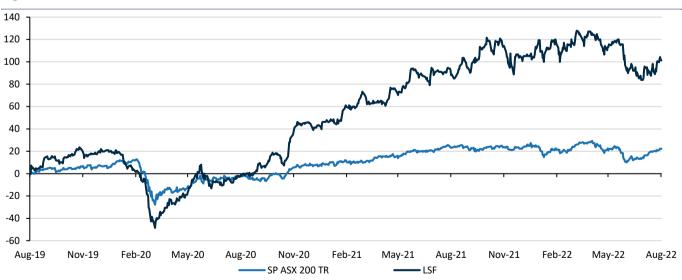
- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF utilises a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to
 provide attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued,
 or of low quality and/or over-geared.
- The total shareholder return for the year ending 31 July 2022 was 0.2%, with pre-tax NTA decreasing -6.4%. The active return (TSR) was 2.3%.

Fig.4: LSF overview

| Price (31 July 2022) | | | \$2.52 | Alibaba Group | | | |
|----------------------------------|--------|--------|------------|-----------------|--------|--------|--------|
| Share price range (12 months) | | \$2. | 42- \$3.00 | Capstone Copper | | | |
| Shares on issue (Mn) | | | 611.2 | Safran | | | |
| Market capitalisation (\$Mn) | | | \$1,540 | St Barbara | | | |
| Pre-tax asset backing* | | | \$2.61 | | | | |
| Post-tax asset backing* | | | \$2.69 | | | | |
| Premium/(Discount) to pre-tax NT | A | | -3.5% | | | | |
| Premium/(Discount) to post-tax N | TA | | -6.3% | | | | |
| Dividend yield | | | 2.6% | | | | |
| Dividend per share (cents) | | | 7.0 | | | | |
| Franking | | | 100% | | | | |
| Management expense ratio | | | 1.40% | *Alphabetical | | | |
| | | | | | | | |
| Total Shareholder Return | 1 Year | 3 Year | 5 Year | NTA Performance | 1 Year | 3 Year | 5 Year |
| LSF | 0.2% | 20.8% | na | NTA growth | -6.4% | 16.8% | na |
| Active return | 2.3% | 16.5% | na | Active return | -4.2% | 12.5% | na |
| | | | | | | | |

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2022. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.5: LSF TSR vs ASX200 Accum. Index



PM Capital Global Opportunities Fund (PGF)

www.pmcapital.com.au

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international
 equities with a portfolio size of approximately 42 holdings.
- Current investment exposures include Global Domestic Banking (Europe, USA 34%), Energy (14%), and Industrial Commodities (14%).
- The total shareholder return for the year ending 31 July 2022 was 8.2%, with pre-tax NTA decreasing -1.6%. The active return (TSR) was 12.2%.

Fig.6: PGF overview

| PGF Snapshot | | | | Current stock example | % |
|----------------------------------|--------|--------|------------|----------------------------------|--------|
| Price (31 July 2022) | | | \$1.54 | Apollo Global Management | na |
| Share price range (12 months) | | \$1.4 | 43- \$1.74 | Bank of America | |
| Shares on issue (Mn) | | | 391.4 | Cairn Homes | |
| Market capitalisation (\$Mn) | | | \$603 | Freeport-McMoRan | |
| Pre-tax asset backing* | | | \$1.55 | ING Groep | |
| Post-tax asset backing* | | | \$1.45 | Shell | |
| Premium/(Discount) to pre-tax NT | A | | -0.9% | Siemens | |
| Premium/(Discount) to post-tax N | ГА | | 6.2% | Wynn Resorts | |
| Dividend yield | | | 6.2% | | |
| Dividend per share (cents) | | | 10.0 | | |
| Franking | | | 100% | **listed in alphabetical order** | |
| Management expense ratio | | | 1.00% | | |
| | | | | | |
| Total Shareholder Return | 1 Year | 3 Year | 5 Year | NTA Performance 1 Year 3 Year | 5 Year |
| PGF | 8.2% | 15.7% | 11.3% | NTA growth -1.6% 10.4% | 10.1% |
| Active return | 12.2% | 6.1% | -1.1% | Active return 2.4% 0.8% | -2.2% |

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2022. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.7: PGF TSR vs MSCI World Index (AUD adj.)



Spheria Emerging Companies (SEC)

www.spheria.com.au

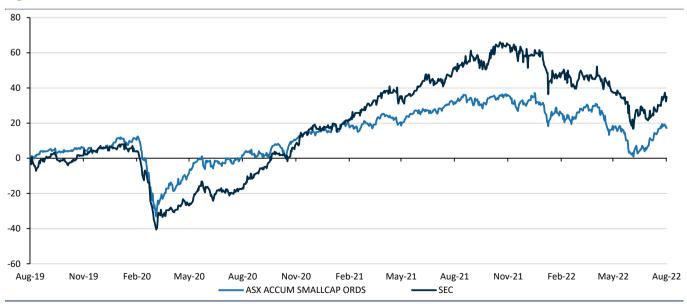
- Spheria is managed by Spheria Asset Management; a fundamental bottom-up investment manager specialising in small and microcap companies. SEC listed in December 2017 following a ~\$132m raise.
- SEC has a dual investment objective to outperform the benchmark over each full investment cycle (three to five years) and provide capital growth and income (over the investment cycle).
- A significant portion of SEC's portfolio (53.2%) is investment in companies with a market capitalisation of \$1bn+.
- The total shareholder return for the year ending 31 July 2022 was -8.9%, with pre-tax NTA decreasing by -9.9%. The active return (TSR) was 2.1%.

Fig.8: SEC overview

| SEC Snapshot | | | | Top Holdings | | % |
|------------------------------------|--------|--------|------------|----------------------------|------|--------|
| Price (31 July 2022) | | | \$1.96 | Blackmores Limited | | 5.5% |
| Share price range (12 months) | | \$1.8 | 31- \$2.62 | InvoCare Limited | | 5.5% |
| Shares on issue (Mn) | | | 60.2 | Flight Centre Travel | | 4.8% |
| Market capitalisation (\$Mn) \$118 | | | | IRESS Limited | | 4.7% |
| Pre-tax asset backing* | | | \$2.21 | Monadelphous Group | | 4.3% |
| Post-tax asset backing* | | | \$2.23 | Michael Hill Int | | 4.3% |
| Premium/(Discount) to pre-tax NT/ | 4 | | -11.2% | Breville Group Ltd | | 3.7% |
| Premium/(Discount) to post-tax NT | Ā | | -12.0% | Vista Group Internat | | 3.3% |
| Dividend yield | | | 7.2% | Insignia Financial Ltd | | 3.2% |
| Dividend per share (cents) | | | 14.8 | Adbri Limited | | 3.2% |
| Franking | | | 100% | | | |
| Management expense ratio | | | 1.00% | | | |
| Total Shareholder Return | 1 Year | 3 Year | 5 Year | NTA Performance 1 Year 3 V | Year | 5 Year |
| SEC | -8.9% | 6.1% | na | NTA growth -9.9% 6. | .4% | na |
| Active return | 2.1% | 3.6% | na | G | .8% | na |

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2022. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.9: SEC TSR vs ASX Small Ords Accum. Index



WAM Alternative Assets (WMA)

www.wilsonassetmanagement.com.au

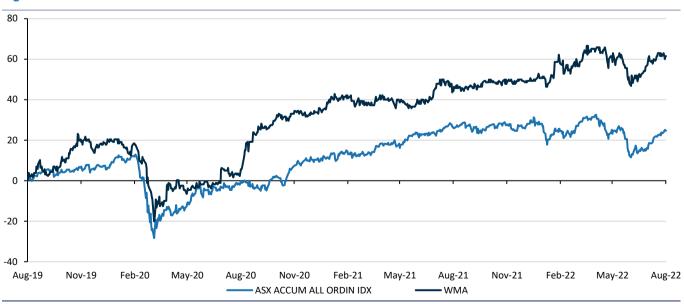
- WMA listed on the ASX in December 2014 as Blue Sky Alternatives Access Fund (BAF). In October 2020, WMA finalised its manager transition from BAF to Wilson Asset Management (International) Pty Limited (WAM).
- The company aims to deliver absolute returns and diversification benefits along with a meaningful dividend yield and capital growth.
- Asset class exposure as at 31 July 2022 included Real Assets (37.5%), Private Equity (23.3%), Real Estate (6.4%) and Cash (32.8%).
- The total shareholder return for the year ending 31 July 2022 was 6.7%, with pre-tax NTA increasing 11.9%. The active return (TSR) was 9.3%.

Fig.10: WMA overview

| WMA Snapshot | | | | Top Holdings | | | % |
|---------------------------------|--------|--------|------------|-------------------|--------|--------|--------|
| Price (31 July 2022) | | | \$1.09 | SECTOR WEIGHTINGS | | | |
| Share price range (12 months) | | \$1. | 00- \$1.14 | Real Assets | | | 37.5% |
| Shares on issue (Mn) | | | 194.5 | Private Equity | | | 23.3% |
| Market capitalisation (\$Mn) | | | \$212 | Real Estate | | | 6.4% |
| Pre-tax asset backing* | | | \$1.27 | Cash | | | 32.8% |
| Post-tax asset backing* | | | \$1.21 | | | | |
| Premium/(Discount) to pre-tax N | ATA | | -14.1% | | | | |
| Premium/(Discount) to post-tax | NTA | | -9.6% | | | | |
| Dividend yield | | | 3.6% | | | | |
| Dividend per share (cents) | | | 4.0 | | | | |
| Franking | | | 100% | | | | |
| Management expense ratio | | | 1.20% | | | | |
| Total Shareholder Return | 1 Year | 3 Year | 5 Year | NTA Performance | 1 Year | 3 Year | 5 Year |
| | 6.7% | | 2.7% | | | 7.7% | 6.4% |
| WMA | | 16.0% | | NTA growth | 11.9% | | |
| Active return | 9.3% | 11.0% | -5.8% | Active return | 14.5% | 2.8% | -2.0% |

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2022. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.11: WMA TSR vs All Ords Accum. Index



WAM Leaders (WLE)

www.wilsonassetmanagement.com.au

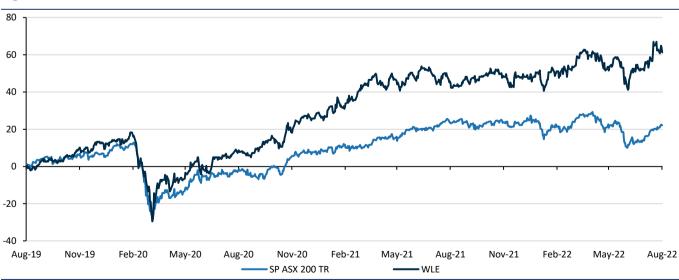
- WLE was incorporated in May 2016 and seeks to deliver a stream of fully franked dividends, provide capital growth over the medium-to-long term and preserve capital. The portfolio will predominately comprise of large cap companies within the S&P/ASX 200 Index.
- WLE employs a two-tiered investment process including research driven investing (fundamental bottom-up approach) and a
 market driven approach which seeks to take advantage of short-term relative arbitrages and mispricing opportunities.
- The total shareholder return for the year ending 31 July 2022 was 8.2%, with pre-tax NTA increasing 6.3%. The active return (TSR) was 10.4%.

Fig.12: WLE overview

| WLE Snapshot | | | | Top Holdings | | | | |
|----------------------------------|--------|--------|------------|---------------------------------------|-----------------|-------------------|--------|--|
| Price (31 July 2022) | | | \$1.54 | BHP Group Limited | RIO Tinto | RIO Tinto Limited | | |
| Share price range (12 months) | | \$1. | 37- \$1.62 | Commonwealth Bank. | South32 L | imited | | |
| Shares on issue (Mn) | | | 1034.0 | CSL Limited | Scentre G | roup | | |
| Market capitalisation (\$Mn) | | | \$1,592 | Goodman Group | The Star E | nt Grp | | |
| Pre-tax asset backing* | | | \$1.43 | Insurance Australia Group Lim | ited Santos Ltd | i | | |
| Post-tax asset backing* | | | \$1.42 | Lendlease Group | Telstra Co | rporation. | | |
| Premium/(Discount) to pre-tax N | TA | | 7.7% | National Aust. Bank Treasury Wine Est | | | es | |
| Premium/(Discount) to post-tax N | NTA | | 8.5% | Newcrest Mining Westpac Banking Co | | | rp | |
| Dividend yield | | | 4.8% | QBE Insurance Group | Woodside | Energy | | |
| Dividend per share (cents) | | | 7.5 | Ramsay Health Care | Woolworth | ns Group Lte | d | |
| Franking | | | 100% | | | | | |
| Management expense ratio | | | 1.00% | **listed in alphabetical order** | | | | |
| Total Shareholder Return | 1 Year | 3 Year | 5 Year | NTA Performance | 1 Year | 3 Year | 5 Year | |
| WLE | 8.2% | 15.6% | 12.2% | NTA growth | 6.3% | 10.1% | 9.7% | |
| Active return | 10.4% | 11.4% | 4.2% | Active return | 8.4% | 5.9% | 1.6% | |

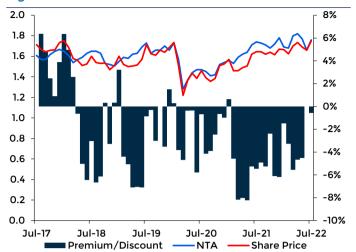
Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2022. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.13: WLE TSR vs ASX ASX200 Accum. Index



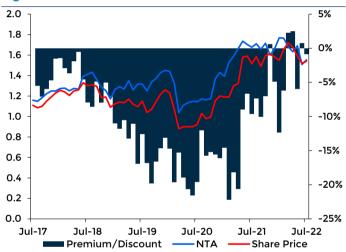
Appendix – Historical Premium/Discounts for Preferred LICs

Fig.14: BKI



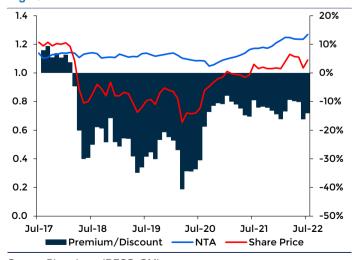
Source: Bloomberg, IRESS, OML

Fig.16: PGF



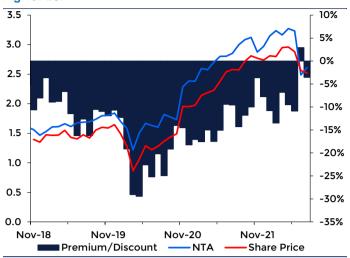
Source: Bloomberg, IRESS, OML

Fig.18: WMA



Source: Bloomberg, IRESS, OML

Fig.15: LSF



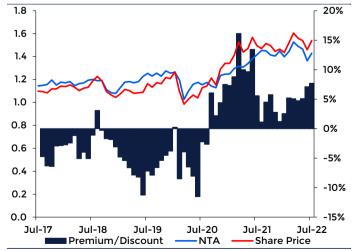
Source: Bloomberg, IRESS, OML

Fig.17: SEC



Source: Bloomberg, IRESS, OML

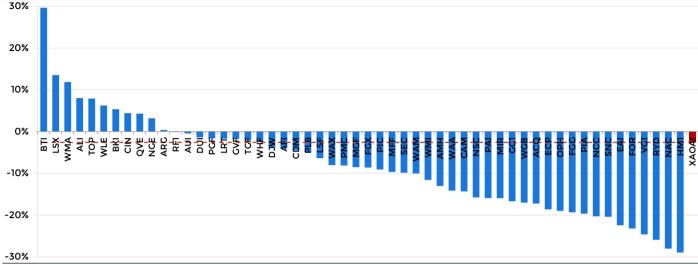
Fig.19: WLE



Source: Bloomberg, IRESS, OML

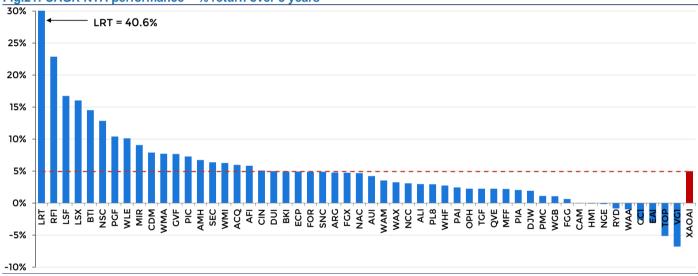
1, 3 and 5-year NTA & total shareholder return growth





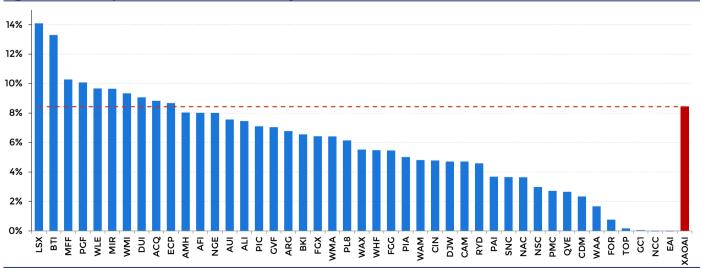
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

Fig.21: CAGR NTA performance - % return over 3 years



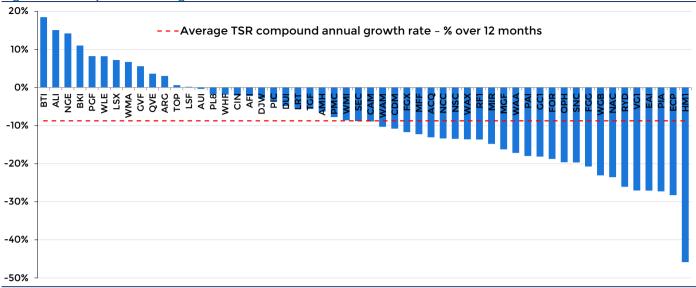
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

Fig.22: CAGR NTA performance – % return over 5 years



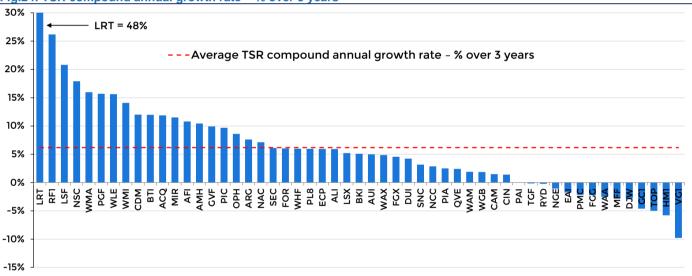
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

Fig.23: TSR compound annual growth rate - % over 12 months



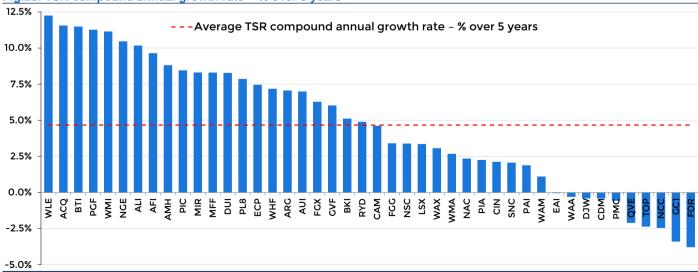
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

Fig.24: TSR compound annual growth rate - % over 3 years



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

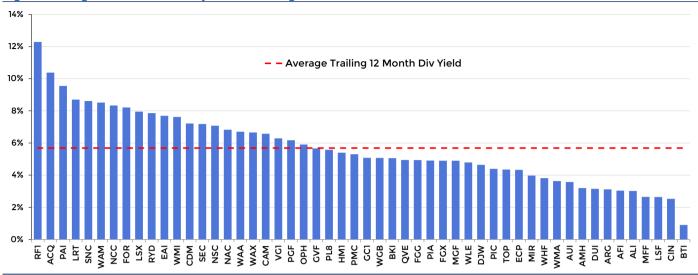
Fig.25: TSR compound annual growth rate - % over 5 years



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

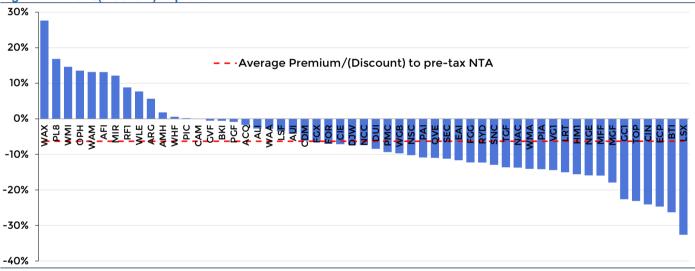
Dividend yield, pre & post tax discount/premium to NTA

Fig.26: Trailing 12-month dividend yield and average



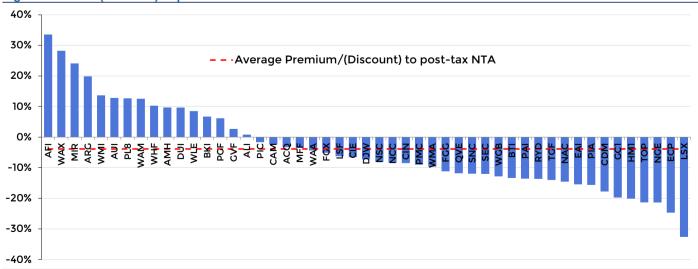
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

Fig.27: Premium/(Discount) to pre-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

Fig.28: Premium/(Discount) to post-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2022.

LIC basics

What is a LIC?

- A LIC has characteristics of managed funds and stock exchange-listed companies.
- A LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this forms only a relatively small proportion of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains (losses) can arise where the investor sells the shares in the LIC for more (less) than they originally bought them for.

Benefits of investing in LICs

Diversification

- Investment in just one LIC potentially gives an investor exposure to a number of companies in a range of industries.
- This diversification can reduce the volatility of returns across the portfolio.
- A LIC can be a cost-effective method of achieving diversification.

LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio
 for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the LIC manager.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by
 investment firms that have built strong reputations over many years.

Transparent investment philosophy

- LICs are typically transparent about their investment philosophy and process. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus
 on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term
 capital gains (or a combination of both).
- In this document, we briefly describe each of the 64 selected LICs, their main investments and recent performance.

Ease of investment

- Investing in a LIC is done in the same manner as any other company on the ASX, by placing an order with your adviser to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their adviser
- Most LICs are 'liquid', meaning there are enough willing buyers and sellers on the ASX, to allow the investor to enter or exit the investment at a time they choose.

Costs involved in investing in a LIC

Entry costs

- Investing in the ASX via a LIC can be cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares, which can deliver an efficient method of diversification. A LIC can be an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge at the date of purchase.

Ongoing costs

- LIC managers can charge two types of fees: management and performance fees.
- LICs use management fees to cover the costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the underlying investment portfolio (including dividends paid and capital gains/losses on shares that are sold). Managers are paid regardless of the profitability of the investment portfolio.
- These fees typically range from 0.0%-2.0% of assets under management per year. This can be lower than the average fees charged for retail managed funds. The effect of this cost-saving on a longer-term investment, where returns compound over many years, can be material. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in Table 2.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark. The fee is charged on the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the LIC manager to optimise returns for shareholders. Note performance fees in some instances can still be paid when a portfolio incurs a loss over an investment period if it still outperforms its relevant benchmark.
- Performance fees for our selected LICs are shown in Table 2 on page 7. The benchmark index is the S&P/ASX All
 Ordinaries Accumulation Index unless otherwise stated below.

Exit costs

- Brokerage is payable when selling shares in a LIC. Retail managed funds on the other hand, can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences based on the capital gain or loss over the investment period.

What income do investors receive from a LIC?

- Annual investor income from a "buy-and-hold" investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the LIC manager. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. Where a LIC chooses not to pay a dividend, the income is retained and invested by the LIC and forms part of the LIC's underlying asset backing. This is different to retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- A number of our selected LICs invest in blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they can have attractive dividend yields (as shown in Figure 1).

Taxation issues

- LIC returns are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC franking credits are attached. These can be a tax benefit for shareholders, as they receive a "credit" for the company tax already paid on the LIC income when the shareholder's ordinary income is assessed.
- Capital gains are managed by the LIC manager. Where the dividend paid to a shareholder of a LIC contains capital gains, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.

LIC Discounts and Premiums

- The price at which investors buy or sell LICs, as with stocks is ultimately determined by supply and demand in the market. As a result, the price of a listed investment company can trade above or below its net tangible asset (NTA) value. That is, trade at a premium or discount respectively.
- LICs may trade at a discount if:
 - The underlying fund has a poor performance track record.
 - The LIC has yet to pay dividends, has recently reduced its dividend or the market anticipates it has limited ability to pay future dividends.
 - The LIC has a limited track record, rapport with investors or has limited marketing and/or distribution capability.
 - The LIC has issued options which could substantially dilute the NTA of other unit holders if exercised.
 - The LIC has less liquidity
 - LICs may trade at a discount to pre-tax NTAs if the LIC has a significant tax liability.
- LICs may also trade at a premium if:
 - The underlying portfolio has a strong performance track record.
 - The fund has a history of maintaining or increasing dividends. Many LIC investors have historically preferred vehicles paying stable fully franked dividends.
 - If an LIC has a substantial franking credit balance or tax asset.
- Many LICs have exhibited a tendency for discounts and premiums to mean revert and trade around a certain level. This tendency has provided an opportunity for investors to profit from mean reversion for LICs trading at a discount. However, this reversion can take time and rely on certain catalysts. We also note that a discount can deepen before it narrows.
- Some listed investment companies which trade at a premium may continue to trade at premium for the foreseeable future, or trade at an even larger premium.

LICs versus managed funds

- LICs are listed on the stock exchange, so entry and exit costs are limited to brokerage. This means that diversification may be achieved at a relatively lower cost. LICs also offer a tax-effective structure, whereby dividends are typically fully franked and when LIC capital gains are paid out as dividends, investors may be entitled to an income tax reduction for the proportion of the dividend attributable to the capital gain. Investors in managed funds may incur a tax liability on interest and capital gains.
- The fee structures of LICs can be favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

LICs versus exchange traded funds (ETFs)

- LICs and ETFs have low management fees and efficient tax structures compared with managed funds. However, ETFs
 have an open-ended structure, where units on offer can increase or decrease based on supply and demand. This
 mechanism allows ETFs to trade at or close to their net asset value.
- ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do. There are an increasing number of Exchange Traded Managed Funds though that offer active management and avoid variation from NTA.
- ETFs are required to distribute any surplus income to security holders, whereas LICs can conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.

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Guide to Ord Minnett Recommendations

Our recommendations are based on the total return of a stock – nominal dividend yield plus capital appreciation – and have a 12-month time horizon.

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| SPECULATIVE BUY | We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss. |
| BUY | The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the next 12 months. |
| ACCUMULATE | We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness. |
| HOLD | We expect the stock to return between 0% and 5%, and believe the stock is fairly priced. |
| LIGHTEN | We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing their holdings. |
| SELL | We expect the total return to lose 15% or more. |
| RISK ASSESSMENT | Classified as Lower, Medium, or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historic volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest. |

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