# **ORD MINNETT**

RESEARCH

# **Listed Investment Companies**

# July 2025 performance review and sector update

**Conviction ideas:** Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 3 provides a sector update, with our estimated current net tangible assets (NTAs).

### **Traditional LICs**

The ASX 200 Accum. Index advanced 2.4% in July, continuing its winning ways from the prior three months. Pleasingly, performance across the traditional LICs edged ahead of the market, returning 2.6% on average on a pre-tax net tangible asset (NTA) basis. From a total shareholder return (TSR) perspective, traditional LICs saw greater outperformance, adding 4.4% on average.

Preferred LIC **Australian United Investment Company** (AUI) outperformed the broader market for July, returning 2.6% on an NTA basis. AUI remains our pick for those seeking a traditional LIC trading at a discount. The fund currently trades at an estimated 15.1% discount, below its 1- and 3-year average discounts of 13.6% and 10.6%. The gross yield sits at 5.6% on a trailing basis.

Our second preference remains **BKI Investment Company** (BKI) given its yield and discount to NTA. BKI is currently trading at an estimated 8.5% discount and offers a trailing gross yield of 6.2%.

#### **Large Capitalisation**

**Perpetual Equity Investment Company** (PIC) is our preferred large cap LIC. Given current market conditions, we believe PIC's focus on quality and value positions it to perform well over the longer term. Further, PIC provides a healthy income stream to investors, currently yielding 8.9% on a gross trailing basis, and is trading at an estimated 2.4% discount.

### **Small Capitalisation & Specialist**

Our preference among the small cap LICs is **WAM Research** (WAX). Despite trading at a premium, which we believe is justifiable given the performance, WAX is currently well below the excessive premiums seen in recent years, and offers a gross yield in excess of 10%.

Our specialist preference remains **Regal Investment Fund** (RF1) given the unique access this vehicle provides to several of Regal's strategies.

#### International

**MFF Capital Investments** (MFF) remains our preferred international LIC. MFF's performance has been impressive, returning 19.7%, 22.9% and 16.7% on a pretax NTA basis over 1-,3- and 5-year time horizons, and is currently trading at an estimated 11.7% discount.

Our second pick in the international category is **PM Capital Global Opportunities Fund** (PGF). While the long-term performance remains strong and among the best in class, given its premium to NTA, we currently believe MFF Capital Investments provides a better opportunity.

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#### **Hugh Glasson**

Research Associate (02) 8216 6513 hglasson@ords.com.au

Disclosure: Ord Minnett acted as Joint Lead Manager in a capital raising PM Capital Global Opportunities Fund Limited (PGF) in July 2024 and Regal Investment Fund (RF1) in November 2024 and received fees for acting in these capacities. Ord Minnett acted as a Joint Lead Arranger and Joint Lead Manager in the IPO of Whitefield Income Limited (WHI) in November 2024. Ord Minnett acted as a Joint Lead Manager in the IPO of WAM Income Maximiser (WMX) in March 2025. Ord Minnett may do business with and receive commission and/or fees from companies that are the subject of this report.



## **Around The Grounds: LIC News**

## Platinum LICs (PMC and PAI) - Update

- As discussed in previous reports, Platinum has been pursuing a scheme of arrangement whereby Platinum Capital (PMC) and Platinum Asia Investments (PAI) will be transitioned in the listed ETF versions of their respective strategies Platinum International Fund ETF (PIXX) and Platinum Asia Fund ETF (PAXX). The rationale for the restructure is to address the persistent discounts that have plagued both PMC/PAI for some time.
- We summarise the latest developments since our latest publication below:

#### Platinum Capital (PMC)

- In early August, PMC announced it withdrew the scheme as it did not believe it would receive sufficient support to meet the 75% approval threshold required given L1 Capital had taken an ~17% stake in the company and intended to not vote in favour.
- PMC has received a proposal from L1 Capital for the existing management agreement with Platinum to be terminated and for PMC to enter into a new management agreement with L1 Capital, such that L1 Capital would manage the investment portfolio in line with its Global Long Short investment strategy. The proposed strategy is the same the L1 Long Short Fund Ltd (LSF), but with no geographic constraints.
- Since then, shareholders (including L1 Capital) have voted in favour of an on-market buy-back for up to 50% of PMC's shares outstanding, although it cannot buy back more than 20% of the company's shares in the period prior to the extraordinary general meeting requisitioned by L1 Capital. PMC is of the view that the proposed on-market buy-back provides a liquidity mechanism for shareholders who wish to exit, some or all of their investment, closer to NTA.
- The most recent development has been a competing proposal from Wilson Asset Management (WAM) to terminate Platinum's existing management agreement. Under the proposal, WAM would employ its existing WAM Global (WGB) strategy to manage the portfolio.
- As it currently stands, PMC is currently taking steps to call the extraordinary general (EGM) meeting requisitioned by L1 Capital. Both L1 and WAM have nominated three director candidates, which will be up for election at the upcoming EGM (date TBC). The board that is in place following the EGM will assess the proposals.
- \* There is no certainty that either proposal will result in a binding transaction. Any change to the investment manager would be subject to shareholder approval. More to come...

# Platinum Asia (PAI)

- Following shareholder and court approval, the scheme became effective from 18 August.
- Shares will be exchanged for units in Platinum Asia Fund Complex ETF (PAXX) on Monday, 25 August, with new PAXX units to commence trading the following day (26 August). The number of units issued for each share will be based on PAI's post-tax NTA, adjusted for transaction costs, as at the close of global markets on Friday, 22 August, with the final exchange ratio to be announced on 25 August. PAI will also pay an amount approximately equal to the company's retained earnings as at 22 August, after taking into account restructure costs, as a special dividend.

## PM Capital Global Opportunities Fund – FY26 dividend guidance

- PGF has announced it expects to deliver a minimum 12.5 cents of fully franked dividends in FY26, achieved through an interim dividend of at least 6.0 cents and final dividend of at least 6.5 cents and intends to maintain this rate going forward for the medium-term. This marks a 9% increase from the 11.5 cents of fully franked dividends paid to shareholders in FY25.
- Based on PGF's closing share price of \$2.79 on 19 August 2025, the FY26 dividend represents an annual dividend yield, grossed up for franking credits, of 6.1%.
- As at 30 June 2025, PGF had a combination of retained earnings and profit reserves equal to \$435 million, sufficient to maintain the minimum intended dividend rate for 7.3 years.



**Table 1: Sector snapshot** 

## Listed Investment Companies coverage by sector

		Share	Market Cap.	Trailing Dividend	Trailing Dividend		TSR since	Current Est.	Current Estimated		Jul	1 Yr Ave	3 Yr Ave	Jul Post-tax	MER
Traditional LICs	Code	7.41	(\$m)	(cents)	Yield 4.3%	Up Yield	1 Aug 25	NTA 0.47	Disc/Prem		Disc/Prem				(p.a.)
Australian Foundat.  Argo Investments	ARG	9.46	9292.6 7199.0	31.5 37.0	3.9%	6.1% 5.6%	-0.9% 3.4%	8.47 10.78	-12.5% -12.2%	8.51 10.74	-9.8% -12.8%	-10.0% -11.5%	-3.5% -5.5%	8.2% 2.0%	0.18%
9	AUI	11.54	1432.0	45.0	3.9%	5.6%	2.2%		-12.2%	13.29				4.2%	0.13%
Australian United Invest.	BKI	1.81	1432.0	45.0 7.9	3.9% 4.4%	6.2%		13.59 1.99*	-15.1%		-15.0% -5.5%	-13.6% -8.8%	-10.6%		0.13%
BKI Investment Ltd							-2.4%			2.00			-4.5%	3.8%	
Djerriwarrh	DJW	3.14	826.0	15.5	4.9%	7.1%	-0.9%	3.46	-9.2%	3.51	-7.7%	-7.7%	-8.5%	-5.0%	0.39%
Diversified United	DUI	5.53	1190.3	16.0	2.9%	4.1%	0.9%	6.64	-16.7%	6.59	-16.8%	-15.2%	-11.5%	3.0%	0.17%
Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
AMCIL Limited	AMH	1.10	347.0	6.5	5.9%	8.4%	1.7%	1.28	-13.9%	1.32	-14.0%	-12.5%	-9.8%	-3.4%	0.77%
Clime Capital	CAM	0.71	105.4	5.4	7.6%	10.5%	1.4%	n.a	n.a	0.79	-11.4%	-1.4%	-1.5%	-14.6%	1.00%
Cadence Capital	CDM	0.69	205.5	6.0	8.7%	11.5%	3.0%	n.a	n.a	0.80	-16.8%	-15.3%	-11.1%	-31.6%	1.00%
Carlton Investments	CIN	38.00	1002.9	108.0	2.8%	4.1%	2.8%	n.a	n.a	49.23	-24.9%	-25.8%	-24.0%	-7.9%	0.10%
Future Gen Ltd	FGX	1.31	537.1	7.0	5.3%	7.6%	3.6%	n.a	n.a	1.41	-10.8%	-9.9%	-11.6%	-8.3%	0.00%
L1 Long Short Fnd Ltd	LSF	3.15	1981.2	12.3	3.9%	5.6%	1.8%	3.54*	-12.7%	3.32	-7.5%	-3.2%	-4.8%	-3.2%	1.40%
Perpetual Equity Ltd	PIC	1.29	494.2	8.0	6.2%	8.9%	0.0%	1.33*	-2.4%	1.30	-1.7%	-5.4%	-6.1%	1.4%	1.00%
Plato Income Max.	PL8	1.41	1051.8	6.6	4.7%	6.7%	-1.7%	1.18*	20.3%	1.17	22.3%	14.0%	14.2%	24.8%	0.80%
WAM Leaders Limited	WLE	1.34	1833.6	9.3	7.0%	10.0%	2.7%	n.a	n.a	1.33	-2.2%	-3.5%	0.6%	na	1.00%
Whitefield Ltd	WHF	5.77	695.1	21.0	3.6%	5.2%	1.6%	6.87	-16.0%	6.76	-16.0%	-13.0%	-6.3%	-3.7%	0.35%
Whitefield Income Ltd	WHI	1.42	226.8	2.9	2.1%	2.9%	7.1%	n.a	n.a	1.30	4.2%	5.7%	na	6.3%	0.06%
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		Share	Market Cap.	Trailing Dividend	Trailing Dividend	Trailing Grossed	TSR since	Current Est.	Current Estimated		Jul	1 Yr Ave	3 Yr Ave	Jul Post-tax	
Small Capitalisation	Code	Price	(\$m)	(cents)	Yield	Up Yield	1 Aug 25	NTA	Disc/Prem	Jul NTA	Disc/Prem	Disc/Prem		Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	0.85	75.7	5.5	6.5%	7.5%	2.4%	n.a	n.a	1.16	-28.2%	-25.6%	-15.1%	-26.7%	0.95%
ECP Emerging Growth	ECP	1.31	24.0	8.7	6.6%	9.5%	0.8%	1.67	-22.0%	1.70	-23.6%	-21.3%	-23.0%	-23.3%	1.11%
Naos Small Cap Opp	NSC	0.34	44.4	5.0	14.9%	19.7%	15.5%	n.a	n.a	0.45	-35.6%	-23.3%	-18.5%	-35.6%	1.25%
Glennon SML Co Ltd	GC1	0.54	26.1	3.0	5.6%	6.3%	1.9%	n.a	n.a	0.87	-39.1%	-38.5%	-29.7%	-34.6%	1.00%
Mirrabooka Invest.	MIR	3.31	736.6	11.0	3.3%	4.7%	0.3%	3.44	-3.8%	3.36	-2.1%	0.1%	1.2%	0.0%	0.70%
Naos Emerg Opp	NCC	0.34	25.1	4.0	11.8%	16.8%	15.3%	n.a	n.a	0.51	-42.2%	-28.3%	-17.2%	-44.4%	1.25%
NGE Capital	NGE	1.17	40.1	0.0	0.0%	0.0%	1.7%	n.a	n.a	1.43	-19.4%	-17.4%	-19.0%	-25.0%	1.90%
Ophir High Conviction	OPH	3.17	705.6	27.1	8.6%	8.6%	-1.2%	3.53*	-10.7%	3.42	-6.1%	-10.5%	-9.8%	na	1.23%
Ryder Capital	RYD	1.60	129.5	9.5	5.9%	8.5%	9.2%	n.a	n.a	1.74	-16.2%	-17.6%	-15.7%	-11.4%	1.25%
Salter Brothers Emerging	SB2	0.70	59.0	2.0	2.9%	4.1%	0.0%	n.a	n.a	1.06	-34.5%	-31.0%	-32.3%	-34.5%	1.50%
Spheria Emerging Co	SEC	2.59	155.1	14.1	5.4%	7.8%	-0.9%	2.60*	-1.9%	2.53	4.4%	-4.0%	-8.2%	8.2%	1.00%
WAM Capital Limited	WAM	1.73	1948.4	15.5	9.0%	11.3%	4.5%	n.a	n.a	1.58	5.2%	0.3%	6.5%	na	1.00%
WAM Research Ltd	WAX	1.22	252.6	10.0	8.2%	10.3%	3.0%	n.a	n.a	1.07	10.3%	5.2%	16.1%	na	1.00%
WAM Microcap Ltd	WMI	1.57	438.3	10.6	6.7%	9.6%	3.6%	n.a	n.a	1.46	4.9%	3.7%	9.7%	na	1.00%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 19 August 2025

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<sup>\*</sup>NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.



Table 1: Sector snapshot (cont.)

#### Listed Investment Companies coverage by sector

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since	Current Est. NTA	Current Estimated Disc/Prem	Jul NTA	Jul Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	Jul Post-tax Disc/Prem	MER
Argo Global Ltd	ALI	2.40	425.8	9.0	3.8%	5.4%	2.8%	10.77*	-12.3%	2.68	-13.1%	-12.4%	-9.1%	-10.4%	1.20%
Future Glb Invest Co	FGG	1.55	620.4	7.4	4.8%	6.8%	-1.3%	n.a	n.a	1.71	-8.6%	-13.4%	-15.4%	-1.9%	0.00%
Global Value Fnd Ltd	GVF	1.43	287.2	6.6	4.6%	6.6%	2.5%	n.a	n.a	1.39	0.6%	-1.1%	-4.4%	7.5%	1.50%
Hearts and Minds	HM1	3.37	771.7	15.5	4.6%	6.6%	-0.6%	3.89*	-14.7%	3.89	-13.4%	-14.8%	-16.3%	-5.3%	0.00%
Pengana International	PIA	1.23	315.0	5.4	4.4%	6.3%	-2.8%	1.41*	-11.9%	1.46	-13.9%	-14.6%	-15.7%	-10.3%	1.77%
MFF Capital Invest.	MFF	4.63	2712.6	15.0	3.2%	4.6%	0.2%	5.19*	-11.7%	5.13	-10.4%	-12.0%	-14.7%	8.5%	0.40%
PM Capital Fund	PGF	2.80	1342.4	11.0	3.9%	5.6%	6.5%	2.63*	3.4%	2.54	3.6%	5.5%	2.3%	19.1%	1.00%
Platinum Capital Ltd	PMC	1.48	439.1	6.0	4.1%	5.8%	4.2%	1.60*	-6.9%	1.57	-9.8%	-8.0%	-12.3%	-6.7%	1.10%
Regal Asian Investments	RG8	2.15	321.5	11.0	5.1%	7.3%	5.4%	2.56*	-18.0%	2.44	-16.4%	-12.8%	-13.9%	0.0%	1.50%
WAM Global	WGB	2.55	912.1	16.5	6.5%	9.2%	0.0%	n.a	n.a	2.58	-1.2%	-9.8%	-12.1%	na	1.25%
WCM Global Growth	WQG	1.87	422.9	7.4	4.0%	5.7%	-3.4%	2.09	-11.0%	2.03	-5.7%	-10.0%	-13.6%	4.4%	1.25%
VGI Partners Global	VG1	1.74	430.9	11.0	6.3%	9.0%	-2.2%	2.09*	-16.0%	2.06	-13.6%	-11.3%	-14.4%	na	1.50%

			Market	Trailing	Trailing	Trailing		Current	Current					Jul	
		Share	Cap.	Dividend	Dividend	Grossed	TSR since	Est.	Estimated		Jul	1 Yr Ave	3 Yr Ave	Post-tax	
Specialist	Code	Price	(\$m)	(cents)	Yield	Up Yield	1 Aug 25	NTA	Disc/Prem	Jul NTA	Disc/Prem	Disc/Prem	Disc/Prem	Disc/Prem	MER
Bailador Tech Inv	BTI	1.17	173.1	10.7	9.2%	13.1%	4.2%	n.a	n.a	1.85	-37.6%	-33.2%	-29.5%	-31.0%	1.75%
Lowell Resource Fund	LRT	1.58	65.9	2.7	1.7%	1.7%	10.5%	2.03*	-22.3%	1.85	-22.6%	-18.5%	-15.1%	na	2.17%
Lion Selection Grp	LSX	0.80	112.2	0.0	0.0%	0.0%	-4.2%	n.a	n.a	0.92	-10.2%	-21.6%	-27.0%	-7.0%	1.50%
NAOS ex-50 Opport.	NAC	0.53	24.6	6.0	11.3%	15.6%	5.0%	n.a	n.a	0.76	-33.6%	-16.2%	-10.1%	-34.6%	1.75%
Pengana Private Equity	PE1	1.32	361.8	6.5	5.0%	5.0%	1.6%	n.a	n.a	1.65	-22.6%	-25.1%	-13.2%	0.0%	1.25%
Regal Investment Fund	RF1	3.06	652.2	17.0	5.6%	5.6%	0.0%	3.44*	-11.3%	3.36	-9.2%	-5.1%	-4.5%	na	1.50%
Sandon Capital Ltd	SNC	0.86	124.9	7.0	8.1%	11.5%	-1.8%	n.a	n.a	0.99	-9.8%	-14.2%	-13.7%	-5.3%	1.25%
Tribeca Glb Resources	TGF	1.49	117.4	0.0	0.0%	0.0%	3.8%	2.17*	-32.7%	2.05	-29.9%	-23.5%	-20.5%	-32.0%	1.50%
Thorney Technologies Ltd	TEK	0.14	52.9	0.0	0.0%	0.0%	12.0%	n.a	n.a	0.26	-52.1%	-48.4%	-40.3%	-55.5%	0.75%
Thorney Opp Ltd	TOP	0.65	113.3	2.6	4.0%	5.7%	-0.8%	n.a	n.a	1.01	-34.2%	-32.9%	-31.4%	-26.2%	0.75%
WAM Active Ltd	WAA	0.89	68.0	6.0	6.8%	9.7%	1.7%	n.a	n.a	0.86	-0.4%	1.7%	1.4%	na	1.00%
WAM Strategic Value Ltd	WAR	1.14	204.4	7.0	6.2%	8.8%	4.1%	n.a	n.a	1.26	-13.2%	-11.0%	-12.6%	na	1.00%
WAM Alternative Assets	WMA	1.01	198.5	5.3	5.2%	7.5%	0.0%	n.a	n.a	1.17	-13.9%	-16.3%	-15.2%	na	1.00%
WAM Income Maximiser	WMX	1.65	165.2	0.2	0.1%	0.2%	1.3%	n.a	n.a	1.58	3.2%	5.6%	na	0.0%	0.88%

Source: Company releases, Bloomberg, IRESS, OML estimates

## NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pre-tax NTA basis, which refers to net
  tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant
  period. TSR performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to the
  TSR relative to that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

Figures as at: 19 August 2025

<sup>\*</sup>NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.



Fig. 1: LIC Performance Table (July 2025)

			1 Year		3,	Year (annualised	)	5`	/ear (annualised	)
Traditional LICs	0-4-	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
Traditional LICS	Code	performance	Performance	Prem/Disc	performance	Performance	Prem/Disc	performance	Performance	Prem/Disc
Australian Foundat.	AFI	6.2%	7.3%	-10.0%	10.0%	2.1%	-3.5%	11.0%	7.6%	1.9%
Argo Investments	ARG	10.6%	8.3%	-11.5%	10.6%	3.9%	-5.5%	12.0%	8.7%	-2.0%
Australian United In	AUI	12.7%	12.5%	-13.6%	13.1%	9.1%	-10.6%	13.5%	11.0%	-8.1%
BKI Investment Ltd	BKI	9.3%	12.1%	-8.8%	9.2%	7.5%	-4.5%	11.0%	10.0%	-4.3%
Djerriwarrh	DJW	4.5%	8.3%	-7.7%	8.4%	8.6%	-8.5%	9.8%	9.2%	-7.0%
Diversified United	DUI	10.7%	8.6%	-15.2%	11.3%	8.1%	-11.5%	11.7%	9.0%	-8.6%
	Average	9.0%	9.5%	-11.1%	10.4%	6.5%	-7.3%	11.5%	9.2%	-4.7%

			1 Year		31	Year (annualised	)	5	ear (annualised	)
Large Capitalisation	Code	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
AMCIL Limited	AMH	3.1%	2.2%	-12.5%	9.8%	4.1%	-9.8%	9.0%	7.7%	-6.9%
Clime Capital	CAM	1.4%	-8.4%	-1.4%	5.8%	1.8%	-1.5%	6.1%	4.4%	-1.7%
Cadence Capital	CDM	2.1%	1.5%	-15.3%	0.6%	-2.7%	-11.1%	5.9%	8.0%	-10.2%
Carlton Investments	CIN	23.7%	24.0%	-25.8%	10.5%	10.9%	-24.0%	15.3%	14.0%	-22.6%
Future Gen Ltd	FGX	6.1%	8.3%	-9.9%	8.1%	7.6%	-11.6%	8.6%	10.1%	-9.9%
L1 Long Short Fund	LSF	6.0%	1.3%	-3.2%	12.4%	11.0%	-4.8%	18.9%	22.7%	-7.8%
Perpetual Equity Ltd	PIC	2.9%	12.2%	-5.4%	9.2%	8.8%	-6.1%	10.2%	12.8%	-5.8%
Plato Inc Max Ltd.	PL8	11.3%	23.9%	14.0%	11.1%	12.0%	14.2%	10.0%	13.0%	13.1%
WAM Leaders Limited	WLE	4.2%	10.3%	-3.5%	4.5%	1.0%	0.6%	9.3%	9.2%	1.8%
Whitefield Ltd	WHF	14.3%	10.4%	-13.0%	13.0%	6.6%	-6.3%	12.0%	9.0%	-2.9%
Whitefield Income Limited	WHI	na	na	5.7%	na	na	na	na	na	na
	Average	7.5%	8.6%	-6.4%	8.5%	6.1%	-6.0%	10.5%	11.1%	-5.3%

			1 Year		31	Year (annualised	)	5	Year (annualised	)
Small Capitalisation	Code	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
Acorn Cap Inv Fund	ACQ	14.5%	6.6%	-25.6%	5.4%	-4.1%	-15.1%	5.2%	3.9%	-10.2%
ECP Emerging Co	ECP	-0.6%	-2.8%	-21.3%	10.7%	12.3%	-23.0%	6.8%	7.0%	-19.5%
Naos Smlcap Com Ltd	NSC	-26.2%	-29.5%	-23.3%	-13.5%	-21.4%	-18.5%	-2.8%	-2.9%	-18.2%
Glennon SML Co Ltd	GC1	29.3%	21.5%	-38.5%	5.4%	-0.9%	-29.7%	3.8%	0.3%	-25.9%
Mirrabooka Invest.	MIR	8.1%	2.6%	0.1%	11.0%	6.0%	1.2%	10.4%	10.6%	3.3%
Naos Emerg Opp	NCC	2.9%	-31.0%	-28.3%	-10.9%	-23.1%	-17.2%	-4.6%	-11.0%	-13.8%
NGE Capital Limited	NGE	9.3%	6.5%	-17.4%	16.2%	14.5%	-19.0%	16.9%	18.8%	-20.8%
Ophir High Cf	OPH	23.3%	34.2%	-10.5%	16.0%	9.6%	-9.8%	9.3%	10.5%	-2.8%
Ryder Capital Ltd	RYD	26.0%	22.2%	-17.6%	13.7%	13.2%	-15.7%	5.0%	6.1%	-13.1%
Salter Brothers	SB2	4.1%	16.0%	-31.0%	1.1%	-0.3%	-32.3%	na	na	na
Spheria Emerging Co	SEC	14.1%	27.7%	-4.0%	10.0%	16.6%	-8.2%	12.9%	20.4%	-9.3%
WAM Capital Limited	WAM	13.5%	21.3%	0.3%	12.9%	6.2%	6.5%	10.0%	5.7%	12.7%
WAM Research Ltd	WAX	13.0%	16.3%	5.2%	13.7%	4.1%	16.1%	11.7%	5.0%	25.7%
WAM Microcap Limited	WMI	13.3%	14.1%	3.7%	10.5%	6.5%	9.7%	9.0%	9.5%	11.4%
	Average	10.3%	9.0%	-14.9%	7.3%	2.8%	-11.1%	7.2%	6.5%	-6.2%

			1 Year		3	Year (annualised	)	5	Year (annualised	)
International	Code	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
Argo Global Ltd	ALI	6.8%	13.8%	-12.4%	1.8%	1.9%	-9.1%	3.5%	5.9%	-6.9%
Future Glb Invest Co	FGG	14.5%	24.9%	-13.4%	12.5%	15.7%	-15.4%	6.7%	10.1%	-13.9%
Global Value Fnd Ltd	GVF	8.7%	19.8%	-1.1%	12.3%	12.9%	-4.4%	12.3%	14.0%	-4.2%
Hearts and Minds	HM1	25.9%	30.0%	-14.8%	16.5%	18.6%	-16.3%	6.0%	5.9%	-9.7%
Pengana Int Equ Ltd	PIA	13.5%	20.0%	-14.6%	12.4%	13.4%	-15.7%	7.3%	8.6%	-12.6%
MFF Capital Inv Ltd	MFF	19.7%	23.8%	-12.0%	22.9%	26.2%	-14.7%	16.7%	15.1%	-13.8%
Platinum Asia Ltd	PAI	24.6%	22.7%	-7.7%	12.0%	13.4%	-11.7%	5.7%	6.9%	-10.5%
Pm Capital Fund	PGF	21.1%	17.9%	5.5%	24.4%	25.9%	2.3%	23.5%	30.1%	-2.3%
Platinum Capital Ltd	PMC	3.5%	0.4%	-8.0%	6.7%	7.1%	-12.3%	6.5%	7.2%	-11.4%
Regal Asian Investments	RG8	6.1%	1.7%	-12.8%	7.8%	8.7%	-13.9%	3.7%	5.6%	-15.2%
WAM Global	WGB	9.9%	21.9%	-9.8%	12.0%	16.2%	-12.1%	8.0%	10.7%	-10.1%
WCM Global Growth	WQG	19.4%	31.8%	-10.0%	17.4%	21.9%	-13.6%	10.5%	13.3%	-12.0%
VGI Partners Global	VG1	-2.3%	-1.9%	-11.3%	8.6%	9.8%	-14.4%	1.8%	4.3%	-14.5%
	Average	13.2%	17.5%	-9.4%	12.9%	14.7%	-11.6%	8.6%	10.6%	-10.6%

			1 Year		31	Year (annualised	)	5 1	Year (annualised	l)
Specialist	Code	NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
Specialist	Oode	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
Bailador Tech Inv	BTI	8.9%	3.8%	-33.2%	3.2%	-1.0%	-29.5%	11.6%	10.4%	-24.7%
Lowell Res Fund	LRT	50.8%	15.7%	-18.5%	11.8%	9.2%	-15.1%	13.4%	13.3%	-14.2%
Lion Selection Grp	LSX	47.6%	74.7%	-21.6%	15.2%	28.2%	-27.0%	11.0%	16.6%	-27.7%
Naos Ex-50	NAC	49.3%	14.0%	-16.2%	-1.5%	-9.1%	-10.1%	-1.0%	-2.9%	-13.6%
Pengana Private Equity	PE1	7.9%	3.4%	-25.1%	4.8%	-0.2%	-13.2%	11.1%	5.8%	-9.0%
Regal Invest Fund	RF1	7.9%	-0.2%	-5.1%	11.4%	5.4%	-4.5%	15.4%	16.6%	-0.8%
Sandon Capital Ltd	SNC	16.5%	32.3%	-14.2%	12.3%	14.6%	-13.7%	12.3%	18.4%	-14.0%
Tribeca Glb Resources	TGF	4.6%	-8.0%	-23.5%	-4.5%	-10.5%	-20.5%	7.2%	5.5%	-18.3%
Thorney Technologies Ltd	TEK	7.4%	-3.8%	-48.4%	-8.7%	-22.1%	-40.3%	-5.1%	-12.8%	-31.3%
Thorney Opp Ltd	TOP	6.8%	-0.2%	-32.9%	16.8%	12.5%	-31.4%	14.4%	12.0%	-28.2%
WAM Active Ltd	WAA	13.4%	11.8%	1.7%	12.4%	9.4%	1.4%	5.7%	4.6%	4.2%
WAM Strategic Value Ltd	WAR	4.6%	3.1%	-11.0%	6.8%	6.3%	-12.6%	na	na	na
WAM Alternative Assets	WMA	3.5%	9.2%	-16.3%	2.7%	2.3%	-15.2%	5.5%	10.9%	-14.1%
WAM Income Maximiser	WMX	na	na	5.6%	na	na	na	na	na	na
	Average	17.6%	12.0%	-18.5%	6.4%	3.5%	-17.8%	8.5%	8.2%	-16.0%

Source: Bloomberg, IRESS, OML



# **Australian United Investment Company (AUI)**

#### www.aui.com.au

- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a "traditional" investment philosophy, focusing on risk reduction by investing in a range of large and midcap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportion of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 31 July 2025 was 12.5%, with pre-tax NTA increasing 12.7%. The active return (TSR) was 0.7%.

Fig.2: AUI Snapshot

AUI Snapshot				Top Holdings			%
Price (31 July 2025)			\$11.29	Commonwealth Bank.			10.7%
Share price range (12 months)		\$9.6	8- \$11.54	Wesfarmers Limited			6.7%
Shares on issue (Mn)			124.1	CSL Limited			6.5%
Market capitalisation (\$Mn)			\$1,401	BHP Group Limited			6.4%
Pre-tax asset backing*			\$13.29	RIO Tinto Limited			5.0%
Post-tax asset backing*			\$10.83	Diversified United			4.7%
Premium/(Discount) to pre-tax NT	Α		-15.0%	Transurban Group			4.6%
Premium/(Discount) to post-tax N	TA		4.2%	ANZ Banking Grp Ltd			4.4%
Dividend yield			3.9%	ResMed Inc.			4.3%
Dividend per share (cents)			45.0	Westpac Banking Corp			4.1%
Franking			100%				
Management expense ratio			0.13%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	12.5%	9.1%	11.0%	NTA growth	12.7%	13.1%	13.5%
Active return	0.7%	-3.2%	-1.3%	Active return	0.9%	0.8%	1.2%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.3: AUI TSR vs ASX 200 Accum. Index





# **BKI Investment Company (BKI)**

#### www.bkilimited.com.au

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are paying an increasing dividend stream.
- The total shareholder return for the year ending 31 July 2025 was 12.1%, with pre-tax NTA increasing 9.3%. The active return (TSR) was 0.3%.

Fig.4: BKI Snapshot

BKI Snapshot				Top Holdings			%
Price (31 July 2025)			\$1.89	Commonwealth Bank.			9.6%
Share price range (12 months)		\$1.	.56- \$1.89	National Aust. Bank			7.2%
Shares on issue (Mn)			807.1	BHP Group Limited			6.4%
Market capitalisation (\$Mn)			\$1,525	Wesfarmers Limited			5.1%
Pre-tax asset backing*			\$2.00	APA Group			5.1%
Post-tax asset backing*			\$1.82	Telstra Corporation.			4.7%
Premium/(Discount) to pre-tax NT	A		-5.5%	Macquarie Group Ltd			4.3%
Premium/(Discount) to post-tax N	ГА		3.8%	Transurban Group			3.6%
Dividend yield			4.4%	Harvey Norman			3.6%
Dividend per share (cents)			7.9	New Hope Corporation			3.4%
Franking			100%	Dalrymple Bay Infrastructure			3.2%
Management expense ratio			0.19%	Woodside Energy			2.4%
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	12.1%	7.5%	10.0%	NTA growth	9.3%	9.2%	11.0%
Active return	0.3%	-4.6%	-2.2%	Active return	-2.6%	-2.9%	-1.2%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.5: BKI TSR vs ASX 300 Accum. Index





# **Perpetual Equity Investment Company (PIC)**

## www.perpetualequity.com.au

- Perpetual Equity Investment Company listed on 18 December 2014 and is managed by Perpetual. As at 31 March 2025, Perpetual had \$11.9 billion in Funds Under Management (FUM) across their various equity funds.
- PIC follows an extensive bottom-up investment approach, focusing on quality, undervalued companies. The portfolio is made up of predominantly high-quality Australian equities, typically with a mid-cap bias. Additionally, a global allocation is included, which can be up to 35% of the portfolio.
- Given the current backdrop of global macroeconomic uncertainty, stretched valuations and geopolitics are likely to constrain growth and underpin further volatility in the short to medium term, we believe PIC's focus on quality and value positions them to perform well over the longer term.
- \* As at 31 July, PIC had a 22.3% exposure allocated to international securities and held 6.2% of the portfolio in cash.
- The total shareholder return for the year ending 31 July 2025 was 12.2%, with pre-tax NTA increasing 2.9%. The active return (TSR) was 0.3%.

Fig.6: PIC Snapshot

PIC Snapshot				Top Holdings			%
Price (31 July 2025)			\$1.28	ВНР			7.4%
Share price range (12 months)		\$1	.11- \$1.30	Flutter Entertainment Plc			5.9%
Shares on issue (Mn)			383.1	GPT Group			5.2%
Market capitalisation (\$Mn)			\$490	Goodman Group			4.9%
Pre-tax asset backing*			\$1.30	GWA Group Ltd			3.7%
Post-tax asset backing*			\$1.26	Aspen Group			3.3%
Premium/(Discount) to pre-tax	NTA		-1.7%	ANZ			3.3%
Premium/(Discount) to post-tax	NTA		1.4%	Mainfreight			3.1%
Dividend yield			6.2%	Howden Joinery Group PLC			3.1%
Dividend per share (cents)			8.0	Sigma Health Ltd			2.9%
Franking			100%				
Management expense ratio			1.00%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIC	12.2%	8.8%	12.8%	NTA growth	2.9%	9.2%	10.2%
Active return	0.3%	-3.3%	0.6%	Active return	-8.9%	-2.9%	-2.0%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.7: PIC TSR vs ASX300 Accum. Index





# **WAM Research (WAX)**

## www.wilsonassetmanagement.com.au

- Listed since 2003, WAM Research provides investors with exposure to a diversified portfolio of undervalued growth companies, which are generally small-to-medium sized industrial companies listed on the ASX.
- WAM Research's investment objectives are to provide a stream of fully franked dividends and achieve a high real rate of return, comprising both income and capital growth.
- The total shareholder return for the year ending 31 July 2025 was 16.3%, with pre-tax NTA increasing 13.0%. The active return (TSR) was 4.8%.

Fig.8: WAX Snapshot

WAX Snapshot	Top Holdings							
Price (31 July 2025) \$1.19				Beacon Lighting Grp	NZX			
Share price range (12 months) \$1.10-\$1.25				Collins Foods Ltd	Paragon Care Limited			
Shares on issue (Mn)			207.1	Corp Travel Limited	Regis Healthcare Ltd			
Market capitalisation (\$Mn)			\$246	Event Hospitality and Entertainmen Ridley Corporation				
Pre-tax asset backing*			\$1.07	Generation Dev Group	Supply Network			
Post-tax asset backing*			n.a	GemLife Communities Group	Service Stream			
Premium/(Discount) to pre-tax NTA	Discount) to pre-tax NTA 10.7%			Gentrack Group	Summerset Group Holdings			
Premium/(Discount) to post-tax NTA			n.a	Integral Diagnostics	Technology One			
Dividend yield			8.2%	Maas Group Holdings	Tuas Limited			
Dividend per share (cents)			10.0	Myer Holdings Ltd	Webjet Limited			
Franking			60%					
Management expense ratio			1.00%	**listed in alphabetical order**				
Total Shareholder Return 1 Y	Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year	
WAX 16	6.3%	4.1%	5.0%	NTA growth	13.0%	13.7%	11.7%	
Active return 4	1.8%	-3.0%	-2.7%	Active return	1.5%	6.6%	4.0%	

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.9: WAX TSR vs Small Ords Accum. Index





# **Regal Investment Fund (RF1)**

## www.regalfm.com

- The manager, established in 2004, is a specialist alternative investment manager, with a primary focus on long short investment strategies. RF1 was listed in Jun-19, following a \$282m raising.
- RF1 is constructed by the Manager through the selection and allocation of funds to a number of Regal strategies.
- \* The total shareholder return for the year ending 31 July 2025 was -0.2%, with pre-tax NTA increasing 7.9%.

Fig.10: RF1 Snapshot

RF1 Snapshot			_	Top Holdings			%
Price (31 July 2025)			\$3.05	Exposure by Strategy			
Share price range (12 months)		\$2.	.60- \$3.70	<b>Emerging Companies</b>			21%
Shares on issue (Mn)			213.1	Resources Royalties			16%
Market capitalisation (\$Mn)			\$650	Small Companies			12%
Pre-tax asset backing*			\$3.36	Private Credit			17%
Post-tax asset backing*			n.a	Market Neutral			7%
Premium/(Discount) to pre-tax N	ITA		-9.2%	Global Alpha			9%
Premium/(Discount) to post-tax	NTA		n.a	Global Long Short			6%
Dividend yield			5.6%	Water			11%
Dividend per share (cents)			17.0				
Franking			0%				
Management expense ratio			1.50%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RF1	-0.2%	5.4%	16.6%	NTA growth	7.9%	11.4%	15.4%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025.

Fig.11: RF1 TSR vs ASX300 Accum. Index





# MFF Capital Investments Limited (MFF)

## https://www.mffcapital.com.au/

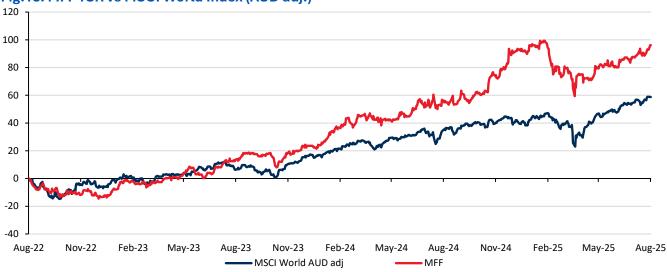
- MFF Capital Investments offers investors the opportunity to invest portfolio of a minimum of 20 stock exchange listed international and Australian companies. MFF aims for a portfolio focussed upon companies with attractive business characteristics (quality) at discounts to their intrinsic values (value). The portfolio is managed by led by Chris Mackay, co-founder of Magellan.
- In October 2024, MFF announced that it is expanding and strengthening its research team, focus and capabilities with the intended acquisition of Montaka Global Investments.
- The total shareholder return for the year ending 31 July 2025 was 23.8%, with pre-tax NTA increasing 19.7%. The active return (TSR) was 5.8%.

Fig.12: MFF Snapshot

MFF Snapshot				Top Holdings			%
Price (31 July 2025)			\$4.60	MasterCard			9.3%
Share price range (12 months)		\$3	.78- \$4.83	Visa			8.5%
Shares on issue (Mn)			585.9	Bank of America			7.8%
Market capitalisation (\$Mn)			\$2,695	Meta Platforms			7.2%
Pre-tax asset backing*			\$5.13	American Express			7.2%
Post-tax asset backing*			\$4.24	Amazon			7.2%
Premium/(Discount) to pre-tax N	NTA		-10.4%	Alphabet (A)			7.1%
Premium/(Discount) to post-tax	NTA		8.5%	Microsoft			6.0%
Dividend yield			3.2%	Home Depot			5.7%
Dividend per share (cents)			15.0	United Health			3.7%
Franking			100%	Alphabet (C)			3.6%
Management expense ratio			0.40%	Lloyds Banking Group			2.4%
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MFF	23.8%	26.2%	15.1%	NTA growth	19.7%	22.9%	16.7%
Active return	5.8%	6.7%	-1.7%	Active return	1.7%	3.4%	-0.1%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig. 13: MFF TSR vs MSCI World Index (AUD adj.)





# **PM Capital Global Opportunities Fund (PGF)**

## www.pmcapital.com.au

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international equities with a portfolio size of generally 25-45 holdings.
- Investment exposures as at 31 July 2025 include Global Domestic Banking (Europe & USA, 40%), Industrial Metals (18%), Industrials (14%), Leisure & Entertainment (10%), Healthcare (5%), and Consumer Staples (7%).
- The total shareholder return for the year ending 31 July 2025 was 17.9%, with pre-tax NTA increasing 21.1%. The active return (TSR) was -0.1%.

Fig.14: PGF Snapshot

PGF Snapshot				Top Holdings				
Price (31 July 2025)			\$2.63	Allied Irish Bank				
Share price range (12 months)		\$2.	16- \$2.80	Bank of America				
Shares on issue (Mn)			479.4	Bank of Ireland				
Market capitalisation (\$Mn)			\$1,261	Caixa Bank				
Pre-tax asset backing*			\$2.54	ING Groep				
Post-tax asset backing*			\$2.21	Intesa Sanpaolo				
Premium/(Discount) to pre-tax NTA		3.6%	Lloyds Banking Group					
Premium/(Discount) to post-tax NTA		19.1%	Newmont Mining					
Dividend yield			3.9%	Teck Resources				
Dividend per share (cents)			11.0	Wynn Resorts				
Franking			100%					
Management expense ratio			1.00%					
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year	
PGF	17.9%	25.9%	30.1%	NTA growth	21.1%	24.4%	23.5%	
Active return	-0.1%	6.4%	13.4%	Active return	3.1%	4.8%	6.8%	

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 July 2025. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

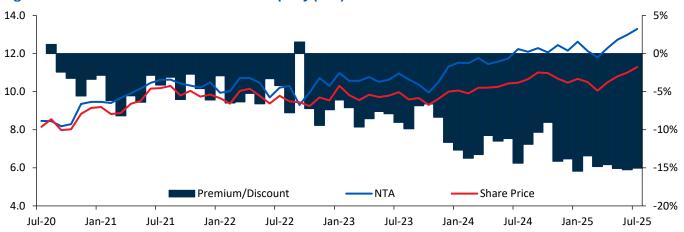
Fig.15: PGF TSR vs MSCI World Index (AUD adj.)





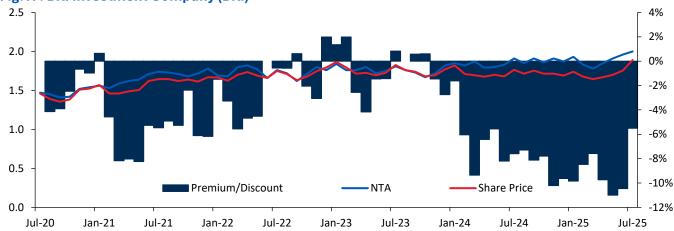
# **Appendix - Historical Premium/Discounts for Preferred LICs**

Fig.16: Australian United Investment Company (AUI)



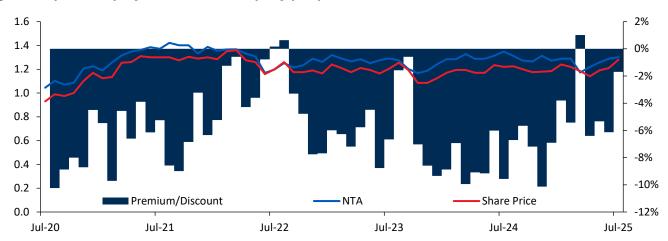
Source: Bloomberg, IRESS, OML.

Fig.17: BKI Investment Company (BKI)



Source: Bloomberg, IRESS, OML.

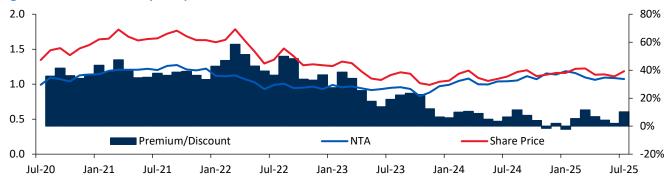
Fig.18: Perpetual Equity Investment Company (PIC)



Source: Bloomberg, IRESS, OML.



Fig.19: WAM Research (WAX)



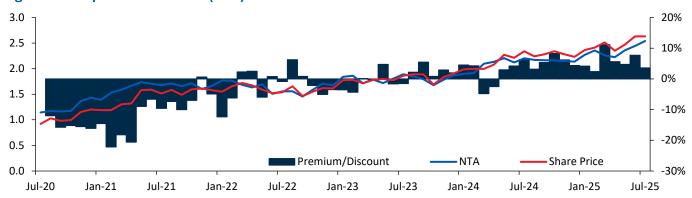
Source: Bloomberg, IRESS, OML.

Fig.20: Regal Investment Fund (RF1)



Source: Bloomberg, IRESS, OML.

Fig.21: PM Capital Global Fund (PGF)



Source: Bloomberg, IRESS, OML.

Fig.22: MFF Capital Investments (MFF)

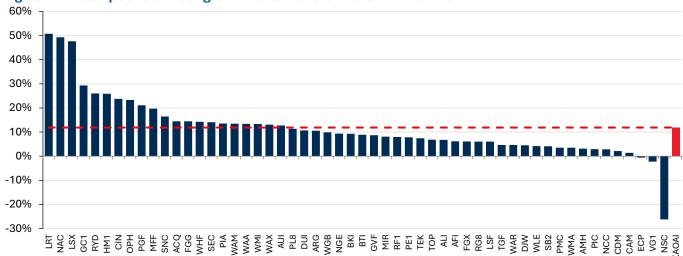


Source: Bloomberg, IRESS, OML.



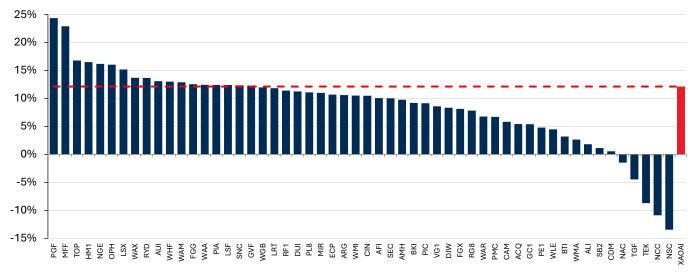
# 1, 3 and 5-year NTA & total shareholder return growth

Fig.23: NTA compound annual growth rate - % return over 12 months



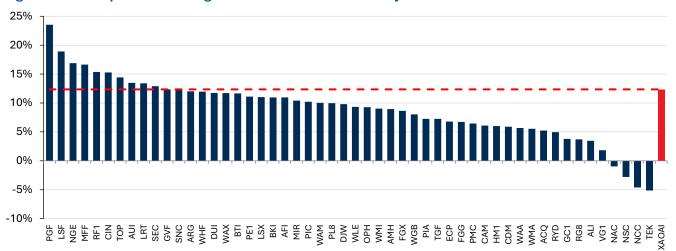
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.

Fig.24: NTA compound annual growth rate - % return over 3 years



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.

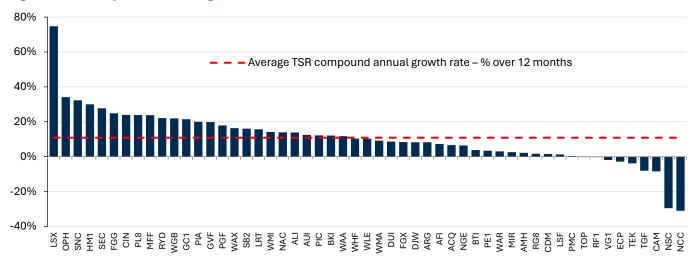
Fig.25: NTA compound annual growth rate - % return over 5 years



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.

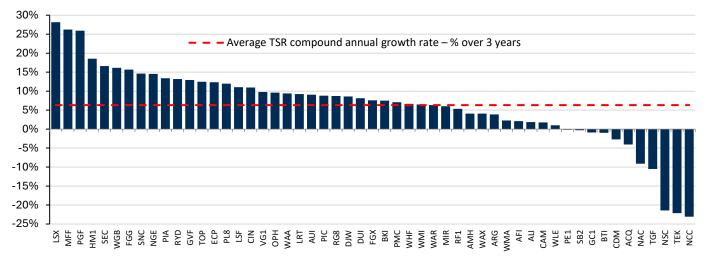


Fig.26: TSR compound annual growth rate – % over 12 months



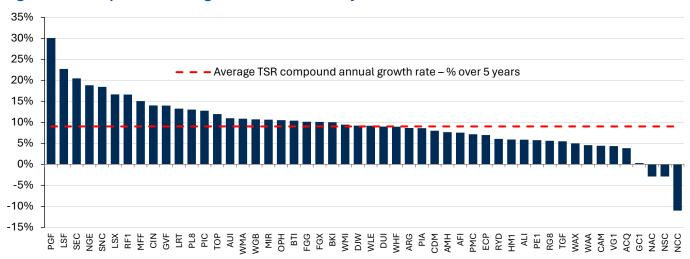
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.

Fig.27: TSR compound annual growth rate – % over 3 years



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.

Fig.28: TSR compound annual growth rate - % over 5 years



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.



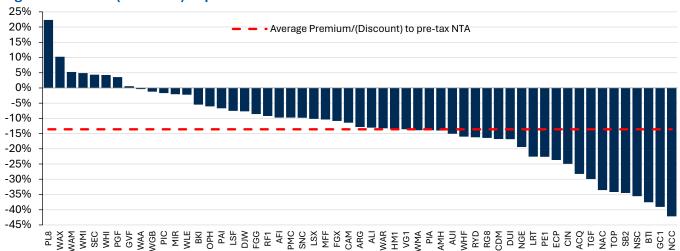
# Dividend yield, pre & post tax discount/premium to NTA

Fig.29: Trailing 12-month dividend yield and average



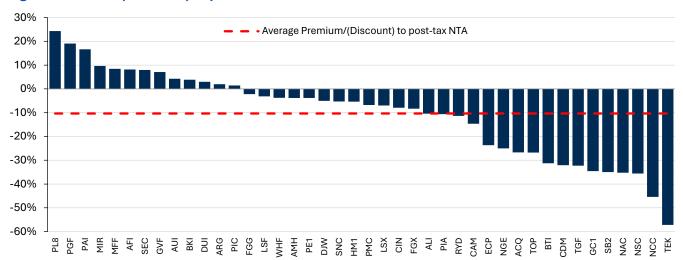
Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025. LICs with no yield excluded.

Fig.30: Premium/(Discount) to pre-tax NTA



Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.

Fig.31: Premium/(Discount) to post-tax NTA

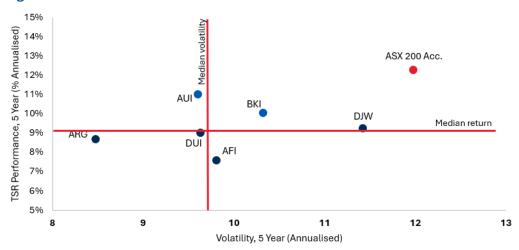


Source: Bloomberg, IRESS, OML. Figures as at 31 July 2025.



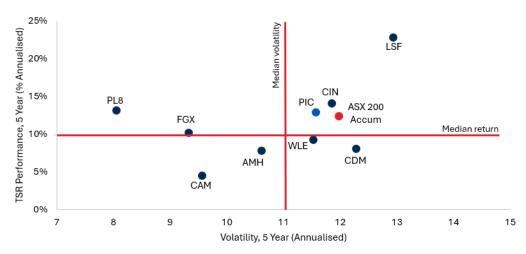
# **Return Volatility**

Fig.32: Traditional LICs



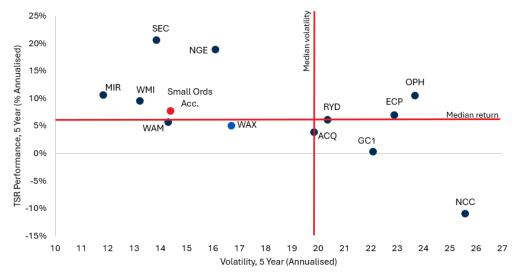
Source: Bloomberg, IRESS, OML.

Fig.33: Large Cap LICs



Source: Bloomberg, IRESS, OML.

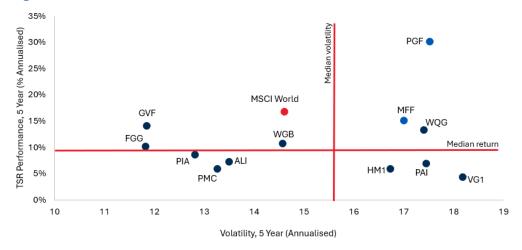
Fig.34: Small Cap LICs



Source: Bloomberg, IRESS, OML.



# Fig.35: International LICs



Source: Bloomberg, IRESS, OML.



## **LIC Basics**

#### What is a LIC?

- A LIC has characteristics of managed funds and stock exchange-listed companies.
- A LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this forms only a relatively small proportion of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains (losses) can arise where the investor sells the shares in the LIC for more (less) than they originally bought them for.

# **Benefits of investing in LICs**

#### **Diversification**

- Investment in just one LIC potentially gives an investor exposure to a number of companies in a range of industries.
- This diversification can reduce the volatility of returns across the portfolio.
- A LIC can be a cost-effective method of achieving diversification.

#### LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the LIC manager.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

### **Transparent investment philosophy**

- LICs are typically transparent about their investment philosophy and process. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital gains (or a combination of both).
- In this document, we briefly describe each of the 64 selected LICs, their main investments and recent performance.

### **Ease of investment**

- Investing in a LIC is done in the same manner as any other company on the ASX, by placing an order with your adviser to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their adviser.
- Most LICs are 'liquid', meaning there are enough willing buyers and sellers on the ASX, to allow the investor to enter
  or exit the investment at a time they choose.

## Costs involved in investing in a LIC

# **Entry costs**

- Investing in the ASX via a LIC can be cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares, which can deliver an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge at the date of purchase.



#### **Ongoing costs**

- LIC managers can charge two types of fees: management and performance fees.
- LICs use management fees to cover the costs incurred in running the portfolio. These fees are taken out of the
  profits of the LIC, which are a function of the performance of the underlying investment portfolio (including
  dividends paid and capital gains/losses on shares that are sold). Managers are paid regardless of the profitability of
  the investment portfolio.
- These fees typically range from 0.0%-2.0% of assets under management per year. This can be lower than the average fees charged for retail managed funds. The effect of this cost-saving on a longer-term investment, where returns compound over many years, can be material. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in Table 2.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a
  predetermined benchmark. The fee is charged on the size of this outperformance. Not all LICs charge performance
  fees.
- These fees provide an incentive for the LIC manager to optimise returns for shareholders. Note performance fees in some instances can still be paid when a portfolio incurs a loss over an investment period if it still outperforms its relevant benchmark.
- Performance fees for our selected LICs are shown in Table 2 on page 7. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

#### **Exit costs**

- Brokerage is payable when selling shares in a LIC. Retail managed funds on the other hand, can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences based on the capital gain or loss over the investment period.

#### What income do investors receive from a LIC?

- Annual investor income from a "buy-and-hold" investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the LIC manager. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. Where a LIC chooses not to pay a dividend, the income is retained and invested by the LIC and forms part of the LIC's underlying asset backing. This is different to retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- A number of our selected LICs invest in blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they can have attractive dividend yields (as shown in Figure 1).

#### **Taxation issues**

- LIC returns are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC franking credits are attached. These can be a tax benefit for shareholders, as they receive a "credit" for the company tax already paid on the LIC income when the shareholder's ordinary income is assessed.
- Capital gains are managed by the LIC manager. Where the dividend paid to a shareholder of a LIC contains capital gains, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.



#### **LIC Discounts and Premiums**

- The price at which investors buy or sell LICs, as with stocks is ultimately determined by supply and demand in the
  market. As a result, the price of a listed investment company can trade above or below its net tangible asset (NTA)
  value. That is, trade at a premium or discount, respectively.
- LICs may trade at a discount if:
  - The underlying fund has a poor performance track record.
  - The LIC has yet to pay dividends, has recently reduced its dividend or the market anticipates it has limited ability to pay future dividends.
  - The LIC has a limited track record, rapport with investors or has limited marketing and/or distribution capability.
  - The LIC has issued options which could substantially dilute the NTA of other unit holders if exercised.
  - The LIC has less liquidity.
  - LICs may trade at a discount to pre-tax NTAs if the LIC has a significant tax liability.
- LICs may also trade at a premium if:
  - The underlying portfolio has a strong performance track record.
  - The fund has a history of maintaining or increasing dividends. Many LIC investors have historically preferred vehicles paying stable fully franked dividends.
  - If an LIC has a substantial franking credit balance or tax asset.
- Many LICs have exhibited a tendency for discounts and premiums to mean revert and trade around a certain level.
   This tendency has provided an opportunity for investors to profit from mean reversion for LICs trading at a discount.
   However, this reversion can take time and rely on certain catalysts. We also note that a discount can deepen before it narrows.
- Some listed investment companies which trade at a premium may continue to trade at premium for the foreseeable future, or trade at an even larger premium.

#### LICs versus managed funds

- LICs are listed on the stock exchange, so entry and exit costs are limited to brokerage. This means that diversification may be achieved at a relatively lower cost. LICs also offer a tax-effective structure, whereby dividends are typically fully franked and when LIC capital gains are paid out as dividends, investors may be entitled to an income tax reduction for the proportion of the dividend attributable to the capital gain. Investors in managed funds may incur a tax liability on interest and capital gains.
- The fee structures of LICs can be favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

### LICs versus exchange traded funds (ETFs)

- LICs and ETFs have low management fees and efficient tax structures compared with managed funds. However, ETFs have an open-ended structure, where units on offer can increase or decrease based on supply and demand. This mechanism allows ETFs to trade at or close to their net asset value.
- ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do. There are an increasing number of Exchange Traded Managed Funds though that offer active management and avoid variation from NTA.
- ETFs are required to distribute any surplus income to security holders, whereas LICs can conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.



# Please contact your Ord Minnett Adviser for further information on our document.

#### **Ord Minnett Offices**

Adelaide Level 5 100 Pirie Street Adelaide SA 5000 Tel: (08) 8203 2500

Brisbane Level 34 71 Eagle Street Brisbane QLD 4000 Tel: (07) 3214 5555

Buderim (Sunshine Coast) 1/99 Burnett Street Buderim QLD 4556 Tel: (07) 5430 4444 Canberra 101 Northbourne Avenue Canberra ACT 2600 Tel: (02) 6206 1700

Geelong Office 3, Suite 4 200 Malop Street Geelong VIC 3220 Tel: (03) 4210 0200

Gold Coast Level 7 50 Appel Street Surfers Paradise QLD 4217 Tel: (07) 5557 3333 Hobart Ground Floor 85 Macquarie Street Hobart TAS 7000 Tel: (03) 6161 9300

Mackay 45 Gordon Street Mackay QLD 4740 Tel: (07) 4969 4888

Mildura 128 Lime Avenue Mildura VIC 3500 Tel: (03) 9608 4111 Melbourne Level 22 35 Collins Street Melbourne VIC 3000 Tel: (03) 9608 4111

Newcastle 426 King Street Newcastle NSW 2300 Tel: (02) 4910 2400

Perth Level 27 108 St Georges Terrace Perth WA 6000 Tel: (08) 6179 6400 **Head Office** Sydney

Level 18, Grosvenor Place 225 George Street Sydney NSW 2000 Tel: (02) 8216 6300 ords.com.au

International Hong Kong 1801 Ruttonjee House 11 Duddell Street Central, Hong Kong Tel: +852 2912 8980

#### **Guide to Ord Minnett Recommendations**

Our recommendation 12-month time horizo	ns are based on the total return of a stock – nominal dividend yield plus capital appreciation – and have a on.
SPECULATIVE BUY	We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss.
BUY	The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the next 12 months.
ACCUMULATE	We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness.
HOLD	We expect the stock to return between 0% and 5%, and believe the stock is fairly priced.
LIGHTEN	We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing their holdings.
SELL	We expect the total return to lose 15% or more.
RISK ASSESSMENT	Classified as Lower, Medium or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historical volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest.

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